

SECOND REGULAR SESSION

# HOUSE BILL NO. 1988

## 96TH GENERAL ASSEMBLY

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INTRODUCED BY REPRESENTATIVE BRANDOM.

6255L.011

D. ADAM CRUMBLISS, Chief Clerk

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### AN ACT

To repeal sections 339.500, 339.501, 339.503, 339.505, 339.509, 339.511, 339.513, 339.515, 339.517, 339.525, 339.527, 339.529, 339.532, 339.533, 339.537, 339.541, 339.543, 339.545, 339.549, 339.1100, 339.1105, 339.1110, 339.1115, 339.1120, 339.1125, 339.1130, 339.1135, 339.1140, 339.1145, 339.1150, 339.1155, 339.1160, 339.1170, 339.1175, 339.1180, 339.1185, 339.1190, 339.1200, 339.1205, 339.1210, 339.1215, 339.1220, 339.1230, 339.1235, and 339.1240, RSMo, and to enact in lieu thereof nineteen new sections relating to the Missouri certified and licensed real estate appraisers and appraisal management company regulation act, with penalty provisions.

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*Be it enacted by the General Assembly of the state of Missouri, as follows:*

Section A. Sections 339.500, 339.501, 339.503, 339.505, 339.509, 339.511, 339.513, 2 339.515, 339.517, 339.525, 339.527, 339.529, 339.532, 339.533, 339.537, 339.541, 339.543, 3 339.545, 339.549, 339.1100, 339.1105, 339.1110, 339.1115, 339.1120, 339.1125, 339.1130, 4 339.1135, 339.1140, 339.1145, 339.1150, 339.1155, 339.1160, 339.1170, 339.1175, 339.1180, 5 339.1185, 339.1190, 339.1200, 339.1205, 339.1210, 339.1215, 339.1220, 339.1230, 339.1235, 6 and 339.1240, RSMo, are repealed and nineteen new sections enacted in lieu thereof, to be 7 known as sections 339.500, 339.501, 339.503, 339.505, 339.509, 339.511, 339.513, 339.515, 8 339.517, 339.525, 339.527, 339.529, 339.532, 339.533, 339.537, 339.541, 339.543, 339.545, and 9 339.549, to read as follows:

339.500. This act shall be known and may be cited as the "Missouri Certified and 2 Licensed Real Estate Appraisers **and Appraisal Management Company Regulation Act**".

339.501. 1. Beginning July 1, 1999, it shall be unlawful for any person in this state to 2 act as a real estate appraiser, or to directly or indirectly, engage or assume to engage in the

EXPLANATION — Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted from the law. Matter in **bold-face** type in the above bill is proposed language.

3 business of real estate appraisal or to advertise or hold himself or herself out as engaging in or  
4 conducting such business without first obtaining a license or certificate issued by the Missouri  
5 real estate appraisers commission as provided in sections 339.500 to 339.549.

6       2. **Except for licenses issued to appraisal management companies under section**  
7 **339.511**, no license or certificate shall be issued pursuant to sections 339.500 to 339.549 to a  
8 partnership, association, corporation, firm or group; except that, nothing in this section shall  
9 preclude a state-licensed or state-certified real estate appraiser from rendering appraisals for, or  
10 on behalf of, a partnership, association, corporation, firm or group, provided the appraisal report  
11 is prepared by, or under the immediate personal direction of the state-licensed or state-certified  
12 real estate appraiser and is reviewed and signed by such state-licensed or state-certified appraiser.

13       3. Any person who is not state licensed or state certified pursuant to sections 339.500  
14 to 339.549 may assist a state-licensed or state-certified real estate appraiser in the performance  
15 of an appraisal; provided that, such person is personally supervised by a state-licensed or  
16 state-certified appraiser and provided further that any appraisal report rendered in connection  
17 with the appraisal is reviewed and signed by the state-licensed or state-certified real estate  
18 appraiser.

19       4. Nothing in sections 339.500 to 339.549 shall abridge, infringe upon or otherwise  
20 restrict the right to use the term "certified ad valorem tax appraiser" or any similar term by  
21 persons performing ad valorem tax appraisals.

22       5. The provisions of sections 339.500 to 339.549 shall not be construed to require a  
23 license or certificate for:

24       (1) Any person, partnership, association or corporation who, as owner, performs  
25 appraisals of property owned by such person, partnership, association or corporation;

26       (2) Any licensed real estate broker or salesperson who prepares a comparative market  
27 analysis or a broker price opinion;

28       (3) Any employee of a local, state or federal agency who performs appraisal services  
29 within the scope of his or her employment; except that, this exemption shall not apply where any  
30 local, state or federal agency requires an employee to be registered, licensed or certified to  
31 perform appraisal services;

32       (4) Any employee of a federal or state-regulated lending agency or institution;

33       (5) Any agent of a federal or state-regulated lending agency or institution in a county of  
34 third or fourth classification.

339.503. As used in sections 339.500 to 339.549, the following words and phrases mean,  
2 unless the context clearly indicates otherwise:

3       (1) "Appraisal" or "real estate appraisal", an objective analysis, evaluation, opinion, or  
4 conclusion relating to the nature, quality, value or utility of specified interests in, or aspects of,

5 identified real estate. An appraisal may be classified by subject matter into either a valuation or  
6 an analysis;

7 (2) "Appraisal assignment", an engagement for which a person is employed or retained  
8 to act as a disinterested third party in rendering an objective appraisal;

9 (3) **"Appraisal firm", a person, limited liability company, partnership, association,**  
10 **or corporation whose principal is an appraiser licensed under sections 339.500 to 339.549**  
11 **which for compensation prepares and communicates appraisals, reviews appraisals**  
12 **prepared by others, provides appraisal consultation services, and supervises, trains, and**  
13 **reviews work produced or certified by persons licensed under sections 339.500 to 339.549**  
14 **who produces appraisals;**

15 (4) "Appraisal foundation", the organization of the same name that was incorporated as  
16 an Illinois not-for-profit corporation on November 20, 1987, whose operative boards are the  
17 appraisal standards board and the appraiser qualifications board;

18 (5) **"Appraisal management company", an individual or business entity that utilizes**  
19 **an appraisal panel and performs, directly or indirectly, appraisal management services;**

20 (6) **"Appraisal management services", to directly or indirectly perform any of the**  
21 **following functions on behalf of a lender, financial institution, client, or any other person:**

22 (a) **Administer an appraiser panel;**

23 (b) **Recruit, qualify, verify licensing or certification, and negotiate fees and service**  
24 **level expectations with persons who are part of an appraiser panel;**

25 (c) **Receive an order for an appraisal from one person and deliver the order for the**  
26 **appraisal to an appraiser that is part of an appraiser panel for completion;**

27 (d) **Track and determine the status of orders for appraisals;**

28 (e) **Conduct quality control of a completed appraisal prior to the delivery of the**  
29 **appraisal to the person that ordered the appraisal; and**

30 (f) **Provide a completed appraisal performed by an appraiser to one or more**  
31 **persons who have ordered an appraisal;**

32 [(4)] (7) "Appraisal report", any communication, written or oral, of an appraisal. The  
33 purpose of an appraisal is immaterial, therefore valuation reports, real estate counseling reports,  
34 real estate tax counseling reports, real estate offering memoranda, mortgage banking offers,  
35 highest and best use studies, market demand and economic feasibility studies and all other  
36 reports communicating an appraisal analysis, opinion or conclusion are appraisal reports,  
37 regardless of title;

38 (8) **"Appraisal review", the act or process of developing and communicating an**  
39 **opinion about the quality of another appraiser's work that was performed as part of an**

40 **appraisal management assignment; except that, an examination of an appraisal for**  
41 **grammatical, typographical, or other similar errors is not an appraisal review;**

42 [(5)] (9) "Appraisal standards board (ASB)", the independent board of the appraisal  
43 foundation which promulgates the generally accepted standards of the appraisal profession and  
44 the uniform standards of professional appraisal practices;

45 (10) "Appraiser", an individual who holds a license as a state-licensed real estate  
46 appraiser or certification as a state-certified real estate appraiser under sections 339.500  
47 to 339.549;

48 (11) "Appraiser panel", a network of licensed or certified appraisers that have:

49 (a) Responded to an invitation, request, or solicitation from an appraisal  
50 management company, in any form, to perform appraisals for persons that have ordered  
51 appraisals through the appraisal management company or to perform appraisals for the  
52 appraisal management company directly; and

53 (b) Been selected and approved by an appraisal management company to perform  
54 appraisals for any client of the appraisal management company or to perform appraisals  
55 for the appraisal management company directly;

56 [(6)] (12) "Appraiser qualifications board (AQB)", the independent board of the appraisal  
57 foundation which establishes minimum experience, education and examination criteria for state  
58 licensing of appraisers;

59 [(7)] (13) "Boat dock", a structure for loading and unloading boats and connecting real  
60 property to water, public or private. A boat dock is real property and has riparian rights,  
61 provided:

62 (a) The lender includes the boat dock as a fixture both in the lender's deed of trust and  
63 a uniform commercial code fixture filing under section 400.9-502;

64 (b) The boat dock is attached to the real property by steel cable, bar, or chain that is  
65 permanently imbedded in concrete or rock, and otherwise securely attached to the dock; and

66 (c) The owner of the dock has riparian rights by means of real estate rights bordering the  
67 body of water, including such rights by license, grant, or other means allowing access to the body  
68 of water, which access may be seasonal because the water may be reduced for electric power  
69 production or flood control;

70 [(8)] (14) "Boat slip" or "watercraft slip", a defined area of water, including the riparian  
71 rights to use such area, whether by grant, lease, or license, in accordance with all applicable laws  
72 and regulations, which is a part of a boat dock serving a common interest community, including  
73 by way of example and not of limitation condominiums and villas; and the exclusive right to  
74 such use being allocated as a limited common element or being assigned to an owner of real  
75 estate in the common interest community in which the boat dock is located, whether by grant,

76 lease, or otherwise. The rights of the real estate owner in such slip are included as collateral in  
77 any deed of trust and uniform commercial code filings of a lender, if any, taking a security  
78 interest in the owner's real estate;

79 [(9)] (15) "Broker price opinion", an opinion of value, prepared by a real estate licensee  
80 for a fee, that includes, but is not limited to, analysis of competing properties, comparable sold  
81 properties, recommended repairs and costs or suggested marketing techniques. A broker price  
82 opinion is not an appraisal and shall specifically state it is not an appraisal;

83 [(10)] (16) "Certificate", the document issued by the Missouri real estate appraisers  
84 commission evidencing that the person named therein has satisfied the requirements for  
85 certification as a state-certified real estate appraiser and bearing a certificate number assigned  
86 by the commission;

87 [(11)] (17) "Certificate holder", a person certified by the commission pursuant to the  
88 provisions of sections 339.500 to 339.549;

89 [(12)] (18) "Certified appraisal report", an appraisal prepared or signed by a  
90 state-certified real estate appraiser. A certified appraisal report represents to the public that it  
91 meets the appraisal standards defined in sections 339.500 to 339.549;

92 [(13)] (19) "Commission", the Missouri real estate appraisers commission, created in  
93 section 339.507;

94 [(14)] (20) "Comparative market analysis", the analysis of sales of similar recently sold  
95 properties in order to derive an indication of the probable sales price of a particular property  
96 undertaken by a licensed real estate broker or agent, for his or her principal. A comparative  
97 market analysis is not an appraisal and shall specifically state it is not an appraisal;

98 (21) "Controlling person":

99 (a) **An owner, officer, or director of a corporation, partnership, or other business**  
100 **entity seeking to offer appraisal management services in this state;**

101 (b) **An individual employed, appointed, or authorized by an appraisal management**  
102 **company that has the authority to enter into contractual relationship with other persons**  
103 **for the performance of appraisal management services and has the authority to enter into**  
104 **agreements with appraisers for the performance of appraisals; or**

105 (c) **An individual who possesses, directly or indirectly, the power to direct or cause**  
106 **the direction of the management or policies of an appraisal management company;**

107 [(15)] (22) "Disinterested third party" shall not exclude any state-certified real estate  
108 appraiser or state-licensed real estate appraiser employed or retained by any bank, savings  
109 association, credit union, mortgage banker or other lender to perform appraisal assignments,  
110 provided that the appraisal assignments are rendered with respect to loans to be extended by the  
111 bank, savings association, credit union, mortgage banker or other lender, and provided further

112 that the state-certified real estate appraiser or state-licensed real estate appraiser is not requested  
113 or required to report a predetermined analysis or opinion of value;

114 [(16)] **(23)** "License" or "licensure", a license or licensure issued pursuant to the  
115 provisions of sections 339.500 to 339.549 evidencing that the person **or other legal entity**  
116 named therein has satisfied the requirements for licensure as a state-licensed real estate appraiser  
117 **or licensed appraisal management company** and bearing a license number assigned by the  
118 commission;

119 **(24)** "Licensed appraisal management company", a person or other legal entity  
120 **who holds a current valid license as a licensed appraisal management company under**  
121 **sections 339.500 to 339.549;**

122 [(17)] **(25)** "Real estate", an identified parcel or tract of land, including improvements,  
123 if any;

124 [(18)] **(26)** "Real estate appraiser" or "appraiser", a person who for a fee or valuable  
125 consideration develops and communicates real estate appraisals or otherwise gives an opinion  
126 of the value of real estate or any interest therein;

127 [(19)] **(27)** "Real estate appraising", the practice of developing and communicating real  
128 estate appraisals;

129 [(20)] **(28)** "Real property", the interests, benefits and rights inherent in the ownership  
130 of real estate;

131 [(21)] **(29)** "Residential real estate", any parcel of real estate, improved or unimproved,  
132 that is primarily residential in nature and that includes or is intended to include a residential  
133 structure containing not more than four dwelling units and no other improvements except those  
134 which are typical residential improvements that support the residential use for the location and  
135 property type. A residential unit is a condominium, town house or cooperative complex, or a  
136 planned unit development is considered to be residential real estate. Subdivisions are not  
137 considered residential real estate. Individual parcels of property located within a residential  
138 subdivision shall be considered residential property;

139 [(22)] **(30)** "Specialized appraisal services", appraisal services which do not fall within  
140 the definition of appraisal assignment. The term "specialized services" may include valuation  
141 work and analysis work. Regardless of the intention of the client or employer, if the appraiser  
142 is acting as a disinterested third party in rendering an unbiased analysis, opinion or conclusion,  
143 the work is classified as an appraisal assignment and not specialized services;

144 [(23)] **(31)** "State-certified general real estate appraiser", a person who holds a current,  
145 valid certificate as a state-certified general real estate appraiser issued pursuant to the provisions  
146 of sections 339.500 to 339.549;

147 [(24)] (32) "State-certified residential real estate appraiser", a person who holds a  
148 current, valid certificate as a state-certified residential real estate appraiser issued pursuant to the  
149 provisions of sections 339.500 to 339.549;

150 [(25)] (33) "State-licensed real estate appraiser", a person who holds a current, valid  
151 license as a state-licensed real estate appraiser pursuant to the provisions of sections 339.500 to  
152 339.549;

153 [(26)] (34) "Subdivision", a tract of land that has been divided into blocks or plots with  
154 streets, roadways, open areas and other facilities appropriate to its development as residential,  
155 commercial or industrial sites;

156 [(27)] (35) "Temporary appraiser licensure or certification", the issuance of a temporary  
157 license or certificate by the commission to a person licensed or certified in another state who  
158 enters this state for the purpose of completing a particular appraisal assignment.

339.505. 1. It shall be unlawful for any person in this state to assume or use the title  
2 "state-licensed real estate appraiser" or "state-certified real estate appraiser", or any title,  
3 designation or abbreviation likely to create the impression of licensure or certification by the  
4 state of Missouri as a real estate appraiser, unless the person has first been licensed or certified  
5 by the Missouri real estate appraisers commission pursuant to the provisions of sections 339.500  
6 to 339.549. The commission may adopt for the exclusive use of persons licensed or certified  
7 pursuant to sections 339.500 to 339.549, a seal, symbol or other mark identifying the user as a  
8 state-licensed or state-certified real estate appraiser.

9 2. Any person certified as a real estate appraiser by an appraisal trade organization, on  
10 August 28, 1998, shall retain the right to use the term "certified" or any similar term in  
11 identifying himself or herself to the public; provided that, in each instance wherein such term is  
12 used, the name of the certifying organization or body is prominently and conspicuously displayed  
13 immediately adjacent to such term, and provided further that the use of such term does not create  
14 the impression of certification by the state of Missouri. Nothing in this section shall entitle any  
15 person certified only by a trade organization, and not certified or licensed by the state, the right  
16 to conduct any appraisal.

17 3. The term "state-licensed real estate appraiser", "state-certified real estate appraiser"  
18 or any similar term shall not be used following or immediately in connection with the name of  
19 a partnership, association, corporation or other firm or group or in such manner that it might  
20 create the impression of licensure or certification by the state of Missouri as a real estate  
21 appraiser.

22 4. **No person shall, directly or indirectly, engage or attempt to engage in the**  
23 **business as an appraisal management company, to directly or indirectly engage or attempt**  
24 **to perform appraisal management services, or to advertise or hold itself out as engaging**

25 in or conducting business as an appraisal management company without first obtaining  
26 a registration issued by the commission under sections 339.500 to 339.549; except for:

27 (1) The performance of services as an appraisal firm;

28 (2) A national or state bank, federal or state savings institution, or credit union that  
29 is subject to direct regulation or supervision by an agency of the United States government,  
30 or by the Missouri department of insurance, financial institutions and professional  
31 registration, that receives a request for the performance of an appraisal from one employee  
32 of the financial institution, and another employee of the same financial institution assigns  
33 the request for the appraisal to an appraiser who is an independent contractor to the  
34 institution;

35 (3) An appraisal management company that is a subsidiary owned and controlled  
36 by a financial institution and regulated by a federal institution regulatory agency;

37 (4) An appraiser that enters into an agreement, whether written or otherwise, with  
38 an appraiser for the performance of an appraisal, and upon the completion of the  
39 appraisal, the report of the appraiser performing the appraisal is signed by both the  
40 appraiser who completed the appraisal and the appraiser who requested the completion  
41 of the appraisal;

42 (5) A state agency or local municipality that orders appraisals for ad valorem tax  
43 purposes or any other business on behalf of the state of Missouri;

44 (6) Any person licensed to practice law in this state, a court-appointed personal  
45 representative, or a trustee who orders an appraisal in connection with a bona fide client  
46 relationship when such person directly contracts with an independent appraiser.

339.509. The commission shall have the following powers and duties:

2 (1) To establish educational programs and research projects related to the appraisal of  
3 real estate;

4 (2) To establish administrative procedures for processing applications and issuing  
5 certificates of state-certified real estate appraisers [and] , licenses of state-licensed real estate  
6 appraisers, **and licenses of appraisal management companies**, and for conducting disciplinary  
7 proceedings pursuant to the provisions of sections 339.500 to 339.549; and shall have authority  
8 to determine who meets the criteria for certification and licensure, and shall have authority to  
9 renew, censure, suspend or revoke certifications and licenses;

10 (3) To further define by regulation, with respect to each category of state-certified real  
11 estate appraiser, and for state-licensed real estate appraisers, the type of educational experience,  
12 appraisal experience and equivalent experience that will meet the statutory requirements of  
13 sections 339.500 to 339.549; provided that such standards shall be equivalent to the minimum



14 criteria for certification and licensure issued by the appraiser qualifications board of the appraisal  
15 foundation and the provisions of section 339.517;

16 (4) To further define by regulation, with respect to each category of state-certified real  
17 estate appraiser, and for state-licensed real estate appraisers, the continuing education  
18 requirements for the renewal of certification and licensure that will meet the statutory  
19 requirements provided in section 339.530;

20 (5) To adopt standards for the development and communication of real estate appraisals  
21 and to adopt regulations explaining and interpreting the standards; provided that such standards  
22 shall meet the standards specified by the appraisal standards board of the appraisal foundation;

23 (6) To establish an examination for each category of state-certified real estate appraiser,  
24 and for state-licensed real estate appraisers, to provide or procure appropriate examination  
25 questions and answers, and to establish procedures for grading examinations; provided that such  
26 standards for examinations for certification shall meet the minimum criteria specified by the  
27 appraiser qualifications board of the appraisal foundation;

28 (7) To maintain a registry of the names and addresses of state-certified real estate  
29 appraisers [and] , state-licensed real estate appraisers, **and appraisal management companies;**  
30 [and]

31 (8) To perform such other functions and duties as may be necessary to carry out the  
32 provisions of sections 339.500 to 339.549; **and**

33 **(9) To establish by rule the requirements for obtaining a license as an appraisal**  
34 **management company, provided that such requirements for licensure meets the minimum**  
35 **criteria specified by the appraiser qualifications board of the appraisal foundation.**

339.511. 1. There shall be three classes of licensure:

- 2 (1) State-licensed real estate appraiser;
- 3 (2) Certified residential real estate appraiser; and
- 4 (3) Certified general real estate appraiser.

5 **2. There shall be one class of license for appraisal management companies.**

6 **3.** Persons desiring to obtain licensure as a state-licensed real estate appraiser or  
7 certification as a certified residential or certified general real estate appraiser shall make written  
8 application to the commission on such forms as are prescribed by the commission setting forth  
9 the applicant's qualifications for licensure or certification and present to the commission  
10 satisfactory proof that the person is of good moral character and bears a good reputation for  
11 honesty, integrity and fair dealing.

12 [3.] **4.** Each applicant for licensure as a state-licensed real estate appraiser, a  
13 state-certified residential real estate appraiser or a state-certified general real estate appraiser  
14 shall have demonstrated the knowledge and competence necessary to perform appraisals of

15 residential and other real estate as the commission may prescribe by rule not inconsistent with  
16 any requirements imposed by the appraiser qualifications board. The commission shall prescribe  
17 by rule procedures for obtaining and maintaining approved courses of instruction. The  
18 commission shall, also, prescribe the hours of training in real estate appraisal practices and the  
19 minimum level of experience acceptable for licensure or certification.

20 [4.] 5. Persons who receive certification after March 30, 1991, or who have a state  
21 license or certificate to engage in business as a real estate appraiser issued by the commission,  
22 shall receive the same license or certificate from the commission as such persons are currently  
23 holding without further education, experience, examination or application fee, but shall be  
24 required to meet all continuing education requirements prescribed by the commission.

25 **6. Entities desiring to obtain licensure shall:**

26 **(1) Make application to the commission on such forms as are prescribed by the**  
27 **commission setting forth the applicant's qualifications for licensure;**

28 **(2) Remit the fee or fees as established by rule;**

29 **(3) Post with the commission and maintain on renewal a surety bond in the amount**  
30 **of twenty thousand dollars as further promulgated by rule; and**

31 **(4) Submit to the commission satisfactory proof that the controlling person, defined**  
32 **in section 339.503, is of good moral character and bears a good reputation for honesty,**  
33 **integrity, and fair dealing.**

339.513. 1. Applications for examination, original certification and licensure, and  
2 renewal certification and licensure shall be made in writing to the commission on forms provided  
3 by the commission. The application shall specify the classification of certification, or licensure,  
4 for which application is being made.

5 2. Appropriate fees shall accompany all applications for examination, original  
6 certification or licensure, and renewal certification or licensure; provided that such fees shall be  
7 in amounts set by the commission in order to offset the cost and expense of administering  
8 sections 339.500 to 339.549, and in amounts to be determined by the commission with reference  
9 to the requirements of Section 1109 of the United States Public Law 101-73, as later codified and  
10 as may be amended. All fees collected pursuant to this subsection shall be collected by the  
11 commission and deposited with the state treasurer into a fund to be known as the "Missouri Real  
12 Estate Appraisers **and Appraisal Management Company Fund**". The provisions of section  
13 33.080 to the contrary notwithstanding, money in this fund shall not be transferred and placed  
14 to the credit of general revenue until the amount in the fund at the end of the biennium exceeds  
15 two times the amount of the appropriation from the board's funds for the preceding fiscal year  
16 or, if the board requires by rule permit renewal less frequently than yearly, then three times the  
17 appropriation from the board's funds for the preceding fiscal year. The amount, if any, in the

18 fund which shall lapse is that amount in the fund which exceeds the appropriate multiple of the  
19 appropriations from the board's funds for the preceding fiscal year. In any proceeding in which  
20 a remedy provided by subsection 1 or 2 of section 339.532 is imposed, the commission may also  
21 require the respondent licensee to pay the costs of the proceeding if the commission is a  
22 prevailing party or in settlement. The moneys shall be placed in the state treasury to the credit  
23 of the Missouri real estate appraisers fund.

24 3. At the time of filing an application for certification or licensure, each applicant shall  
25 sign a pledge to comply with the standards set forth in sections 339.500 to 339.549 and state that  
26 he or she understands the types of misconduct for which disciplinary proceedings may be  
27 initiated [against a state-certified real estate appraiser or a state-licensed real estate appraiser].

339.515. 1. An original certification as a state-certified real estate appraiser may be  
2 issued to any person who meets the qualification requirements for certification and who has  
3 achieved a passing grade on a written examination which is consistent with and equivalent to the  
4 uniform state certification examination issued or endorsed by the appraiser qualifications board  
5 of the appraisal foundation and the commission.

6 2. An original license as a state-licensed real estate appraiser may be issued to any person  
7 who meets the qualification requirements for licensure and who has achieved a passing grade on  
8 a written examination which is consistent with and equivalent to the uniform state licensure  
9 examination issued or endorsed by the appraiser qualifications board of the appraisal foundation  
10 and the commission.

11 3. If an applicant, **other than an appraisal management company**, is not certified or  
12 licensed within two years after passing an examination given pursuant to the provisions of this  
13 section, he or she shall be required to retake the examination prior to certification or licensure.

14 4. An applicant, **other than an appraisal management company**, who has failed an  
15 examination taken pursuant to this section may apply for reexamination by submitting an  
16 application with the appropriate examination fee within ninety days after the date of having last  
17 taken and failed the examination.

339.517. 1. Any person who files with the commission an application for state licensure  
2 or certification as a real estate appraiser shall be required to pass an examination to demonstrate  
3 his or her competence. The commission shall, also, make such investigation as is required to  
4 verify such qualifications. If the results of the investigation are satisfactory to the commission  
5 and the applicant is otherwise qualified, then the commission shall issue to the applicant a license  
6 or certificate authorizing the applicant to act as a state-licensed real estate appraiser or a  
7 state-certified real estate appraiser in Missouri. If the results of the investigation are  
8 unsatisfactory, action on the application may be deferred pending a hearing before the real estate  
9 appraisal commission.

10           2. The commission shall promulgate and adopt regulations which prescribe and define  
11 the subjects related to real estate appraisal and the experience in real estate appraisal that will  
12 satisfy the qualification requirements for licensure or certification. The commission may  
13 approve courses of instruction in an accredited college or university relating to the appraisal of  
14 real estate and related disciplines including, but not limited to, economics, finance, statistics,  
15 principles of capitalization, real estate and such other areas deemed relevant by the commission.  
16 The commission may also approve similar courses of instruction offered by recognized  
17 professional appraisal organizations and real estate organizations and agencies of the state and  
18 federal government, and other qualified providers which may be approved by the commission.  
19 The commission may require by rule that some or all of an applicant's qualifying experience in  
20 real estate appraising be obtained on appraisals of real estate located in this state.

21           3. Each applicant for certification or licensure, **except for appraisal management**  
22 **companies**, shall furnish under oath a detailed statement of the real estate appraisal assignments  
23 or file memoranda for each year in which real estate appraisal experience is claimed by the  
24 applicant. Upon request, the applicant shall furnish to the commission a sample of appraisal  
25 reports or file memoranda which the applicant has prepared in the course of his or her appraisal  
26 practice.

27           4. Any rule or portion of a rule, as that term is defined in section 536.010, that is created  
28 under the authority delegated in this section shall become effective only if it complies with and  
29 is subject to all of the provisions of chapter 536 and, if applicable, section 536.028. This section  
30 and chapter 536 are nonseverable and if any of the powers vested with the general assembly  
31 pursuant to chapter 536 to review, to delay the effective date or to disapprove and annul a rule  
32 are subsequently held unconstitutional, then the grant of rulemaking authority and any rule  
33 proposed or adopted after August 28, 2003, shall be invalid and void.

339.525. 1. To obtain a renewal certificate or license, a state certified real estate  
2 appraiser or state licensed real estate appraiser shall make application and pay the prescribed fee  
3 to the commission not earlier than one hundred twenty days nor later than thirty days prior to the  
4 expiration date of the certificate or license then held. With the application for renewal, the state  
5 certified real estate appraiser or state licensed real estate appraiser shall present evidence in the  
6 form prescribed by the commission of having completed the continuing education requirements  
7 for renewal specified in section 339.530.

8           2. [If the commission determines that a state certified real estate appraiser or state  
9 licensed real estate appraiser has failed to meet the requirements for renewal of certification or  
10 licensure through mistake, misunderstanding, or circumstances beyond the appraiser's control,  
11 the commission may extend the term of the certificate or license for good cause shown for a  
12 period not to exceed six months, upon payment of a prescribed fee for the extension.

13           3.] If a person is otherwise eligible to renew the person's certification or license, the  
14 person may renew an expired certification or license within two years from the date of  
15 expiration. To renew such expired certification or license, the person shall submit an application  
16 for renewal, pay the renewal fee, pay a delinquent renewal fee as established by the commission,  
17 and present evidence in the form prescribed by the commission of having completed the  
18 continuing education requirements for renewal specified in section 339.530. Upon a finding of  
19 extenuating circumstances, the commission may waive the payment of the delinquent fee.

20           [4.] 3. If a person has failed to renew the person's license within two years of its  
21 expiration, the license shall be void.

22           [5.] 4. The commission is authorized to issue an inactive certificate or license to any  
23 licensee who makes written application for such on a form provided by the commission and  
24 remits the fee for an inactive certificate or license established by the commission. An inactive  
25 certificate or license may be issued only to a person who has previously been issued a certificate  
26 or license to practice as a real estate appraiser in this state, who is no longer regularly engaged  
27 in such practice, and who does not hold himself or herself out to the public as being  
28 professionally engaged in such practice in this state. Each inactive certificate or license shall be  
29 subject to all provisions of this chapter, except as otherwise specifically provided. Each inactive  
30 certificate or license may be renewed by the commission subject to all provisions of this section  
31 and all other provisions of this chapter. An inactive licensee may apply for a certificate or  
32 license to regularly engage in the practice of real estate appraising upon filing a written  
33 application on a form provided by the commission, submitting the reactivation fee established  
34 by the commission and submitting satisfactory proof of current competency as established by the  
35 commission.

36           **5. To obtain a renewal license, an appraisal management company shall make**  
37 **application on a form prescribed by the commission and pay the prescribed fee.**

339.527. 1. [A certificate or license issued pursuant to sections 339.500 to 339.549 shall  
2 bear the signature or facsimile signature of the chairman of the commission and a certificate or  
3 license number assigned by the commission.

4           2.] A state-certified real estate appraiser may designate or identify an appraisal report  
5 rendered by him or her as a certified appraisal for the type of property included in his or her  
6 certification.

7           [3.] 2. Each state-certified real estate appraiser or state-licensed real estate appraiser shall  
8 place the certificate or license number adjacent to or immediately below the designation  
9 "Missouri State-certified (Residential/General) Real Estate Appraiser" or "Missouri  
10 State-licensed Real Estate Appraiser" when used in an appraisal report or in a contract or other

11 instrument used by the holder of the certificate or license in conducting an appraisal assignment  
12 or specialized appraisal services.

13 **3. Each appraisal management company shall be required to disclose its license**  
14 **number on each engagement letter utilized in assigning an appraisal request for real estate**  
15 **appraisal assignments within the state of Missouri.**

16 4. The terms "Missouri State-certified (Residential/General) Real Estate Appraiser" and  
17 "Missouri State-licensed Real Estate Appraiser" may only be used to refer to individuals who  
18 hold a certificate or license and may not be used following or immediately in connection with  
19 the name or signature of a firm, partnership, corporation, or group or in such manner that it might  
20 be interpreted as referring to certification or licensure of the firm, partnership, corporation,  
21 group, or to certification or licensure of anyone other than an individual holder of the certificate  
22 or license.

23 **5. Except for license appraisal management companies,** a certificate or license shall  
24 be issued pursuant to sections 339.500 to 339.549 only to a natural person. However, nothing  
25 in this section shall preclude a state-certified real estate appraiser or state-licensed real estate  
26 appraiser from rendering appraisals for or on behalf of a corporation, partnership or association,  
27 provided that the appraisal report is prepared by, or under the immediate direction of, a  
28 state-certified real estate appraiser or state-licensed real estate appraiser, and further provided  
29 that the appraisal report is signed by the state-certified real estate appraiser or state-licensed real  
30 estate appraiser.

339.529. 1. Each state-certified real estate appraiser and state-licensed real estate  
2 appraiser shall advise the commission of the address of his or her principal place of residence,  
3 business and all other addresses at which he or she is currently engaged in the business of  
4 preparing real property appraisal reports.

5 2. Whenever a state-certified real estate appraiser or state-licensed real estate appraiser  
6 changes the location of his or her place of business, he or she shall amend the certificate or  
7 license issued by the commission to reflect the change and shall give written notification of the  
8 change to the commission within thirty working days of the change.

9 3. Whenever a state-certified real estate appraiser or state-licensed real estate appraiser  
10 changes the location of his or her residence, he or she shall notify the commission of the new  
11 residence address within thirty working days of the change.

12 **4. Each appraisal management company shall notify the commission within thirty**  
13 **days of a change in its controlling person, agent of record, ownership composition, or**  
14 **address.**

339.532. 1. The commission may refuse to issue or renew any certificate or license  
2 issued pursuant to sections 339.500 to 339.549 for one or any combination of causes stated in

3 subsection 2 of this section. The commission shall notify the applicant in writing of the reasons  
4 for the refusal and shall advise the applicant of the right to file a complaint with the  
5 administrative hearing commission as provided by chapter 621.

6 2. The commission may cause a complaint to be filed with the administrative hearing  
7 commission as provided by chapter 621 against any state-certified real estate appraiser,  
8 state-licensed real estate appraiser, **state-licensed appraisal management company that is a**  
9 **legal entity other than a natural person**, or any person who has failed to renew or has  
10 surrendered his or her certificate or license for any one or any combination of the following  
11 causes:

12 (1) Procuring or attempting to procure a certificate or license pursuant to section 339.513  
13 by knowingly making a false statement, submitting false information, refusing to provide  
14 complete information in response to a question in an application for certification or licensure,  
15 or through any form of fraud or misrepresentation;

16 (2) Failing to meet the minimum qualifications for certification or licensure or renewal  
17 established by sections 339.500 to 339.549;

18 (3) Paying money or other valuable consideration, other than as provided for by section  
19 339.513, to any member or employee of the commission to procure a certificate or license  
20 pursuant to sections 339.500 to 339.549;

21 (4) The person, **controlling person, or legal entity** has been finally adjudicated and  
22 found guilty, or entered a plea of guilty or nolo contendere, in a criminal prosecution under the  
23 laws of any state or the United States, for any offense reasonably related to the qualifications,  
24 functions or duties of any profession licensed or regulated pursuant to sections 339.500 to  
25 339.549 for any offense of which an essential element is fraud, dishonesty or an act of violence,  
26 or for any offense involving moral turpitude, whether or not sentence is imposed;

27 (5) Incompetency, misconduct, gross negligence, dishonesty, fraud, or misrepresentation  
28 in the performance of the functions or duties of any profession licensed or regulated by sections  
29 339.500 to 339.549;

30 (6) Violation of any of the standards for the development or communication of real estate  
31 appraisals as provided in or pursuant to sections 339.500 to 339.549;

32 (7) Failure to comply with the Uniform Standards of Professional Appraisal Practice  
33 promulgated by the appraisal standards board of the appraisal foundation;

34 (8) Failure or refusal without good cause to exercise reasonable diligence in developing  
35 an appraisal, preparing an appraisal report, or communicating an appraisal;

36 (9) Negligence or incompetence in developing an appraisal, in preparing an appraisal  
37 report, or in communicating an appraisal;

38 (10) Violating, assisting or enabling any person to willfully disregard any of the  
39 provisions of sections 339.500 to 339.549 or the regulations of the commission for the  
40 administration and enforcement of the provisions of sections 339.500 to 339.549;

41 (11) Accepting an appraisal assignment when the employment itself is contingent upon  
42 the appraiser's reporting a predetermined analysis or opinion or where the fee to be paid for the  
43 performance of the appraisal assignment is contingent upon the opinion, conclusion, or valuation  
44 reached or upon the consequences resulting from the appraisal assignment;

45 (12) Violating the confidential nature of governmental records to which the person  
46 gained access through employment or engagement to perform an appraisal assignment or  
47 specialized appraisal services for a governmental agency;

48 (13) Violating any term or condition of a certificate or license issued by the commission  
49 pursuant to the authority of sections 339.500 to 339.549;

50 (14) Violation of any professional trust or confidence;

51 (15) Obtaining or attempting to obtain any fee, charge, tuition or other compensation by  
52 fraud, deception or misrepresentation;

53 (16) Assisting or enabling any person to practice or offer to practice any profession  
54 licensed or regulated by sections 339.500 to 339.549 who is not licensed or certified and  
55 currently eligible to practice pursuant to sections 339.500 to 339.549;

56 (17) Use of any advertisement or solicitation which is false, misleading or deceptive to  
57 the general public or persons to whom the advertisement or solicitation is primarily directed;

58 (18) Disciplinary action against the holder of a license, certificate or other right to  
59 practice any profession regulated pursuant to sections 339.500 to 339.549 **or the controlling**  
60 **person or legal entity who holds a license issued under sections 339.500 to 339.549**, imposed  
61 by another state, territory, federal agency or country upon grounds for which revocation or  
62 suspension is authorized in this state;

63 (19) Making any material misstatement, misrepresentation, or omission with regard to  
64 any application for licensure or certification, or for license or certification renewal. As used in  
65 this section, "material" means important information about which the commission should be  
66 informed and which may influence a licensing decision;

67 (20) Engaging in or committing, or assisting any person in engaging in or committing,  
68 any practice or act of mortgage fraud, as defined in section 443.930;

69 **(21) Influencing or attempting to influence the development, reporting, or review**  
70 **of an appraisal through coercion, extortion, collusion, compensation, instruction,**  
71 **inducement, intimidation, or bribery.**

72 3. After the filing of such complaint, the proceedings shall be conducted in accordance  
73 with the provisions of chapter 621. Upon a finding by the administrative hearing commission



74 that the grounds, provided in subsection 2 of this section, for disciplinary action are met, the  
75 commission may, singly or in combination, publicly censure or place the person named in the  
76 complaint on probation on such terms and conditions as the commission deems appropriate for  
77 a period not to exceed five years, or may suspend, for a period not to exceed three years, or  
78 revoke, the certificate or license. The holder of a certificate or license, **or the legal entity and**  
79 **any involved controlling person in the case of an appraisal management company**, revoked  
80 pursuant to this section may not obtain certification as a state-certified real estate appraiser [or]  
81 , licensure as a state-licensed real estate appraiser, **or licensure as an appraisal management**  
82 **company** for at least five years after the date of revocation.

83 4. Notwithstanding other provisions of this section, a real estate appraiser license or  
84 certification **or an appraisal management company license** shall be revoked, or in the case of  
85 an applicant, shall not be issued, if the licensee or applicant, **or any controlling person in the**  
86 **case of an appraisal management company**, has pleaded guilty to, entered a plea of nolo  
87 contendere to, or been found guilty of mortgage fraud as defined in section 570.310. The  
88 commission shall notify the individual **or legal entity** of the reasons for the revocation in  
89 writing, by certified mail.

90 5. A person, **or the legal entity or controlling person in the case of an appraisal**  
91 **management company**, whose license is revoked under subsection 4 of this section may appeal  
92 such revocation to the administrative hearing commission, as provided by chapter 621, within  
93 ninety days from the time the commission mails the notice of revocation. A person who fails to  
94 do so waives all rights to appeal the revocation.

95 6. A certification of a state-certified real estate appraiser [or] , a license of a  
96 state-licensed real estate appraiser, **or a license of an appraisal management company** that has  
97 been suspended as a result of disciplinary action by the commission shall not be reinstated, and  
98 a person, **controlling person, or legal entity** may not obtain certification as a state-certified real  
99 estate appraiser [or] , licensure as a state-licensed real estate appraiser, **or licensure as an**  
100 **appraisal management company** subsequent to revocation, unless the applicant presents  
101 evidence of completion of the continuing education required by section 339.530 during the  
102 period of suspension or revocation as well as fulfillment of any other conditions imposed by the  
103 commission. Applicants for recertification, relicensure or reinstatement also shall be required  
104 to successfully complete the examination for original certification or licensure required by  
105 section 339.515 as a condition to reinstatement of certification or licensure, or recertification or  
106 relicensure subsequent to revocation.

339.533. 1. The chairperson of the commission may administer oaths, issue subpoenas,  
2 and issue subpoenas duces tecum requiring the production of documents and records. Subpoenas  
3 and subpoenas duces tecum shall be served by a person authorized to serve subpoenas of courts

4 of record. In lieu of requiring attendance of a person, **controlling person, or other legal entity**  
5 to produce original documents in response to a subpoena duces tecum, the commission may  
6 require sworn copies of such documents to be filed with it or delivered to its designated  
7 representative.

8         2. The commission may enforce its subpoenas and subpoenas duces tecum by applying  
9 to the circuit court of Cole County; the county of the investigation, hearing, or proceeding; or any  
10 county where the person, **controlling person, or other legal entity** subpoenaed resides or may  
11 be found for an order to show cause why such subpoena should not be enforced, such order and  
12 a copy of the application therefor to be served upon the person in the same manner as a summons  
13 in a civil action, and if the circuit court shall, after a hearing, determine that the subpoena should  
14 be sustained and enforced, such court shall proceed to enforce the subpoena in the same manner  
15 as though the subpoena had been issued in a civil case in the circuit court.

339.537. **1.** State-certified real estate appraisers and state licensed real estate appraisers  
2 shall retain originals or true copies of contracts engaging an appraiser's services for appraisal  
3 assignments, specialized appraisal services, appraisal reports, and supporting data assembled and  
4 formulated in preparing appraisal reports, for five years. The period for retention of the records  
5 applicable to each engagement of the services of the state-certified real estate appraiser or  
6 state-licensed real estate appraiser shall run from the date of the submission of the appraisal  
7 report to the client. Upon requests by the commission, these records shall be made available by  
8 the state-certified real estate appraiser or state-licensed real estate appraiser for inspection and  
9 copying at his or her expense, by the commission on reasonable notice to the state-certified real  
10 estate appraiser or state-licensed real estate appraiser. When litigation is contemplated at any  
11 time, reports and records shall be retained for two years after the final disposition.

12         **2. All appraisal management company records shall be retained by the appraisal**  
13 **management company for five years. Upon request by the commission, such records shall**  
14 **promptly be made available to the commission for inspection and copying at the expense**  
15 **of the appraisal management company.**

339.541. **1.** It shall be a class B misdemeanor for any person to practice any deception  
2 or fraud with respect to his **or her** identity in connection with an application for certification or  
3 licensure or in the taking of an examination for certification as a state certified real estate  
4 appraiser or licensure as a state licensed real estate appraiser or by holding himself **or herself**  
5 out to any member of the public or representing himself **or herself** as a state certified real estate  
6 appraiser or a state licensed real estate appraiser when, in fact, he **or she** is not so.

7         **2. It shall be a class B misdemeanor for any corporation, business, or controlling**  
8 **person to practice any deception or fraud in its identity in connection with an application**

9 **or holding out to any member of the public or representation as a licensed appraisal**  
10 **management company when in fact it is not so.**

339.543. 1. If the commission believes that an appraiser, **business, corporation, or**  
2 **controlling person** has engaged in, is engaging in, or has willfully taken a substantial step  
3 toward engaging in an act, practice, omission, or course of business constituting mortgage fraud,  
4 as defined in section 443.930, or that a person, **business, corporation, or controlling person**  
5 has materially aided or is materially aiding any such act, practice, omission, or course of  
6 business, the commission may maintain an action in the circuit court of any county of the state  
7 or any city not within a county to enjoin the person, **business, corporation, or controlling**  
8 **person**. Upon a proper showing, the court may issue a permanent or temporary injunction,  
9 restraining order, or declaratory judgment.

10 2. The court may impose a civil penalty against the person, **business, corporation, or**  
11 **controlling person** not to exceed two thousand five hundred dollars for each violation and may  
12 grant any other relief the court determines is just and proper in the circumstances including, but  
13 not limited to, a temporary suspension of any license issued by the commission.

14 3. The commission may initiate an investigation and take all measures necessary to find  
15 the facts of any potential violation of this section, including issuing subpoenas to compel the  
16 attendance and testimony of witnesses and the production of documents and other evidence. The  
17 commission may conduct joint investigations, enter into confidentiality agreements, and share  
18 information obtained relating to an investigation under this section with other governmental  
19 agencies.

20 4. The enforcement authority of the commission under this section is cumulative to any  
21 other statutory authority of the commission.

339.545. 1. The commission shall take such action as is necessary to be able to issue  
2 general certificates, residential certificates and licenses to qualified persons.

3 **2. The commission shall take action as is necessary to be able to issue licenses to**  
4 **qualified applicants seeking licensure as an appraisal management company.**

339.549. 1. It is unlawful for any person, **business, corporation, or controlling person**  
2 not certified or licensed pursuant to sections 339.500 to 339.549 to perform any act for which  
3 certification or licensure is required. Upon application by the commission, and the necessary  
4 burden having been met, a court may grant an injunction, restraining order or other order as may  
5 be appropriate to enjoin a person, **business, corporation, or controlling person** from:

6 (1) Offering to engage or engaging in the performance of any acts or practices for which  
7 a certificate or license is required by sections 339.500 to 339.549 upon a showing that such acts  
8 or practices were performed or offered to be performed without a certificate or license; or

9 (2) Engaging in any practice or business authorized by a certificate or license issued  
10 pursuant to sections 339.500 to 339.549 upon a showing that the holder presents a substantial  
11 probability of serious danger to the health, safety or welfare of any resident of this state or client  
12 of the certificate holder or licensee.

13 2. Any such action shall be commenced in the county in which such conduct occurred  
14 or in the county in which the defendant resides.

15 3. Any actions brought pursuant to this section shall be in addition to and not in lieu of  
16 any penalty provided by sections 339.500 to 339.549 and may be brought concurrently with other  
17 actions to enforce the provisions of this chapter.

2 [339.1100. Sections 339.1100 to 339.1240 shall be known and may be  
3 cited as the "Missouri Appraisal Management Company Registration and  
4 Regulation Act".]

2 [339.1105. As used in sections 339.1100 to 339.1240, unless the context  
3 otherwise requires, the following terms shall mean:

3 (1) "Appraisal" or "real estate appraisal", an objective analysis,  
4 evaluation, opinion, or conclusion relating to the nature, quality, value or utility  
5 of specified interests in, or aspects of, identified real estate. An appraisal may be  
6 classified by subject matter into either a valuation or an analysis;

7 (2) "Appraisal firm", a person, limited liability company, partnership,  
8 association, or corporation whose principal is an appraiser licensed under  
9 sections 339.500 to 339.549 which for compensation prepares and communicates  
10 appraisals, reviews appraisals prepared by others, provides appraisal consultation  
11 services, and supervises, trains, and reviews work produced or certified by  
12 persons licensed under sections 339.500 to 339.549 who produce appraisals;

13 (3) "Appraisal management company", an individual or business entity  
14 that utilizes an appraisal panel and performs, directly or indirectly, appraisal  
15 management services;

16 (4) "Appraisal management services", to directly or indirectly perform  
17 any of the following functions on behalf of a lender, financial institution, client,  
18 or any other person:

19 (a) Administer an appraiser panel;

20 (b) Recruit, qualify, verify licensing or certification, and negotiate fees  
21 and service level expectations with persons who are part of an appraiser panel;

22 (c) Receive an order for an appraisal from one person and deliver the  
23 order for the appraisal to an appraiser that is part of an appraiser panel for  
24 completion;

25 (d) Track and determine the status of orders for appraisals;

26 (e) Conduct quality control of a completed appraisal prior to the delivery  
27 of the appraisal to the person that ordered the appraisal; and

28 (f) Provide a completed appraisal performed by an appraiser to one or  
29 more persons who have ordered an appraisal;

30 (5) "Appraisal review", the act or process of developing and  
31 communicating an opinion about the quality of another appraiser's work that was  
32 performed as part of an appraisal assignment, except that an examination of an  
33 appraisal for grammatical, typographical, or other similar errors shall not be an  
34 appraisal review;

35 (6) "Appraiser", an individual who holds a license as a state licensed real  
36 estate appraiser or certification as a state certified real estate appraiser under this  
37 chapter;

38 (7) "Appraiser panel", a network of licensed or certified appraisers that  
39 have:

40 (a) Responded to an invitation, request, or solicitation from an appraisal  
41 management company, in any form, to perform appraisals for persons that have  
42 ordered appraisals through the appraisal management company or to perform  
43 appraisals for the appraisal management company directly; and

44 (b) Been selected and approved by an appraisal management company  
45 to perform appraisals for any client of the appraisal management company that  
46 has ordered an appraisal through the appraisal management company or to  
47 perform appraisals for the appraisal management company directly;

48 (8) "Commission", the Missouri real estate appraisers commission  
49 created in section 339.507;

50 (9) "Controlling person":

51 (a) An owner, officer or director of a corporation, partnership, or other  
52 business entity seeking to offer appraisal management services in this state;

53 (b) An individual employed, appointed, or authorized by an appraisal  
54 management company that has the authority to enter into a contractual  
55 relationship with other persons for the performance of appraisal management  
56 services and has the authority to enter into agreements with appraisers for the  
57 performance of appraisals; or

58 (c) An individual who possesses, directly or indirectly, the power to  
59 direct or cause the direction of the management or policies of an appraisal  
60 management company;

61 (10) "State certified real estate appraiser", a person who develops and  
62 communicates real estate appraisals and who holds a current valid certificate  
63 issued to the person for either general or residential real estate under this chapter;

64 (11) "State licensed real estate appraiser", a person who holds a current  
65 valid real estate appraiser license issued under this chapter.]

66

2 [339.1110. 1. No person shall directly or indirectly engage or attempt to  
3 engage in business as an appraisal management company, to directly or indirectly  
4 engage or attempt to perform appraisal management services, or to advertise or  
5 hold itself out as engaging in or conducting business as an appraisal management  
6 company without first obtaining a registration issued by the commission under  
sections 339.1100 to 339.1240.

7                   2. The registration required by subsection 1 of this section shall, at a  
8 minimum, include the following:

- 9                   (1) Name of the entity seeking registration;
- 10                  (2) Business address of the entity seeking registration, which shall be  
11 located and maintained within this state;
- 12                  (3) Phone contact information of the entity seeking registration;
- 13                  (4) If the entity is not a corporation that is domiciled in this state, the  
14 name and contact information for the company's agent for service of process in  
15 this state;
- 16                  (5) The name, address, and contact information for any individual or any  
17 corporation, partnership, or other business entity that owns ten percent or more  
18 of the appraisal management company;
- 19                  (6) The name, address, and contact information for a designated  
20 controlling person to be the primary communication source for the commission;
- 21                  (7) A certification that the entity has a system and process in place to  
22 verify that a person being added to the appraiser panel of the appraisal  
23 management company for appraisal services to be performed in Missouri holds  
24 a license in good standing in Missouri, if a license or certification is required to  
25 perform appraisals under section 339.1180;
- 26                  (8) A certification that the entity has a system in place to review the work  
27 of all appraisers who are performing real estate appraisal services for the  
28 appraisal management company on a periodic basis to validate that the real estate  
29 appraisal services are being conducted in accordance with Uniform Standards of  
30 Professional Appraisal Practice (USPAP) under section 339.1185;
- 31                  (9) A certification that the entity maintains a detailed record of each  
32 service request that it receives for appraisal services within the state of Missouri  
33 and the appraiser who performs the real estate appraisal services for the appraisal  
34 management company under section 339.1190;
- 35                  (10) An irrevocable uniform consent to service of process under section  
36 339.1130; and
- 37                  (11) Any other reasonable information required by the commission to  
38 complete the registration process.]
- 39

[339.1115. Sections 339.1100 to 339.1240 shall not apply to:

- 2                   (1) The performance of services as an appraisal firm;
- 3                   (2) A national or state bank, federal or state savings institution, or credit  
4 union that is subject to direct regulation or supervision by an agency of the  
5 United States government, or by the department of insurance, financial  
6 institutions or professional registration, that receives a request for the  
7 performance of an appraisal from one employee of the financial institution, and  
8 another employee of the same financial institution assigns the request for the  
9 appraisal to an appraiser who is an independent contractor to the institution. An

10 entity exempt as provided in this subdivision shall file a notice with the  
 11 commission containing the information required in section 339.1110;

12 (3) An appraiser that enters into an agreement, whether written or  
 13 otherwise, with an appraiser for the performance of an appraisal, and upon the  
 14 completion of the appraisal, the report of the appraiser performing the appraisal  
 15 is signed by both the appraiser who completed the appraisal and the appraiser  
 16 who requested the completion of the appraisal;

17 (4) A state agency or local municipality that orders appraisals for ad  
 18 valorem tax purposes or any other business on behalf of the state of Missouri;

19 (5) Any person licensed to practice law in this state, a court-appointed  
 20 personal representative, or a trustee who orders an appraisal in connection with  
 21 a bona fide client relationship when such person directly contracts with an  
 22 independent appraiser.]  
 23

2 [339.1120. An applicant for a registration as an appraisal management  
 3 company shall submit to the commission an application containing the  
 4 information required in subsection 2 of section 339.1110 on a form prescribed by  
 5 the commission.]

2 [339.1125. Registration shall be valid for two years from its issuance.]

2 [339.1130. Each entity applying for a registration as an appraisal  
 3 management company in Missouri shall complete an irrevocable uniform consent  
 4 to service of process, as prescribed by the commission.]

2 [339.1135. 1. The commission shall establish by rule the fee to be paid  
 3 by each appraisal management company seeking registration under sections  
 4 339.1100 to 339.1240, such that the sum of the fees paid by all appraisal  
 5 management companies seeking registration under this section shall be sufficient  
 6 for the administration of sections 339.1100 to 339.1240. The commission shall  
 7 charge and collect fees to be utilized to fund activities that may be necessary to  
 8 carry out the provisions of this chapter.

9 2. Each applicant for registration shall post with the commission and  
 10 maintain on renewal a surety bond in the amount of twenty thousand dollars. The  
 11 details of the bond shall be prescribed by rule of the commission, however, the  
 12 bond shall not be used to assist appraisers in collection efforts of credit extended  
 13 by the appraiser.

14 3. Any rule or portion of a rule, as that term is defined in section 536.010,  
 15 that is created under the authority delegated in sections 339.1100 to 339.1240  
 16 shall become effective only if it complies with and is subject to all of the  
 17 provisions of chapter 536 and, if applicable, section 536.028. Sections 339.1100  
 18 to 339.1240 and chapter 536 are nonseverable and if any of the powers vested  
 with the general assembly pursuant to chapter 536 to review, to delay the

19 effective date, or to disapprove and annul a rule are subsequently held  
20 unconstitutional, then the grant of rulemaking authority and any rule proposed or  
21 adopted after August 28, 2010, shall be invalid and void.]  
22

[339.1140. 1. An appraisal management company applying for a  
2 registration in Missouri shall not be more than ten percent owned by:

3 (1) A person who has had a license or certificate to act as an appraiser  
4 refused, denied, canceled, revoked, or surrendered in lieu of a pending revocation  
5 in any state;

6 (2) An entity that is more than ten percent owned by any person who has  
7 had a license or certificate to act as an appraiser refused, denied, canceled,  
8 revoked, or surrendered in lieu of a pending revocation in any state.

9 2. Each person who owns more than ten percent of an appraisal  
10 management company in this state shall:

11 (1) Be of good moral character, as determined by the commission; and  
12 (2) Submit to a background investigation, as determined by the  
13 commission.

14 3. Each appraisal management company applying for registration shall  
15 certify to the commission that it has reviewed each entity that owns more than ten  
16 percent of the appraisal management company and that no entity that owns more  
17 than ten percent of the appraisal management company is more than ten percent  
18 owned by any person who has had a license or certificate to act as an appraiser  
19 refused, denied, cancelled, revoked, or surrendered in lieu of a pending  
20 revocation.

21 4. Each appraisal management company shall notify the commission  
22 within thirty days of a change in its controlling principal, agent of record, or  
23 ownership composition.]  
24

[339.1145. 1. Each appraisal management company applying to the  
2 commission for a registration in this state shall designate one compliance  
3 manager who will be the main contact for all communication between the  
4 commission and the appraisal management company.

5 2. The designated controlling person under subsection 1 of this section  
6 shall:

7 (1) Have never had a license or certificate to act as an appraiser refused,  
8 denied, canceled, revoked, or surrendered in lieu of a pending revocation in any  
9 state;

10 (2) Be of good moral character, as determined by the commission; and

11 (3) Submit to a background investigation, as determined by the  
12 commission.]  
13



2 [339.1150. An appraisal management company that applies to the  
3 commission for registration to do business in this state as an appraisal  
4 management company under subdivision (1) of section 339.1115 shall not:

5 (1) Employ any person directly involved in appraisal management  
6 services who has had a license or certificate to act as an appraiser in Missouri or  
7 in any other state refused, denied, cancelled, revoked, or surrendered in lieu of  
8 a pending revocation;

9 (2) Knowingly enter into any independent contractor arrangement,  
10 whether in verbal, written, or other form, with any person who has had a license  
11 or certificate to act as an appraiser in Missouri or in any other state refused,  
12 denied, cancelled, revoked, or surrendered in lieu of a pending revocation;

13 (3) Knowingly enter into any contract, agreement, or other business  
14 relationship directly involved with the performance of real estate appraisal or  
15 appraisal management services, whether in verbal, written, or any other form,  
16 with any entity that employs, has entered into an independent contract  
17 arrangement, or has entered into any contract, agreement, or other business  
18 relationship, whether in verbal, written, or any other form, with any person who  
19 has ever had a license or certificate to act as an appraiser in Missouri or in any  
20 other state, refused, denied, cancelled, revoked, or surrendered in lieu of a  
21 pending revocation.]

2 [339.1155. Prior to placing an assignment for real estate appraisal  
3 services within the state of Missouri with an appraiser on the appraiser panel of  
4 an appraisal management company, the appraisal management company shall  
5 have a system in place to verify that the appraiser receiving the assignment holds  
6 a credential in good standing in the state of Missouri. Letters of engagement  
7 shall include instructions to the appraiser to decline the assignment in the event  
8 the appraiser is not geographically competent or the assignment falls outside the  
9 appraiser's scope of practice restrictions.]

2 [339.1160. Any employee or independent contractor of the appraisal  
3 management company who performs an appraisal review shall be an individual  
4 who holds a license as a state licensed real estate appraiser or certification as a  
5 state certified real estate appraiser under this chapter. Letters of engagement shall  
6 include instructions to the appraiser to decline the appraisal review assignment  
7 in the event the appraiser is not geographically competent or the assignment falls  
8 outside the appraiser's scope of practice restrictions.]

2 [339.1170. Each appraisal management company seeking to be registered  
3 shall certify to the commission on a biannual basis on a form prescribed by the  
4 commission that the appraisal management company has a system and process  
in place to verify that an individual being added to the appraiser panel of the

5 appraisal management company holds a license in good standing in this state  
6 under this chapter.]

7  
8 [339.1175. Each appraisal management company seeking to be registered  
2 shall certify to the commission on a biannual basis on a form prescribed by the  
3 commission that the appraisal management company has a system in place to  
4 verify that an individual to whom the appraisal management company is making  
5 an assignment for the completion of an appraisal has not had a license or  
6 certification as an appraiser refused, denied, cancelled, revoked, or surrendered  
7 in lieu of a pending revocation on a regular basis.]

8  
9 [339.1180. Each registered appraisal management company shall certify  
2 to the commission on a biannual basis that it has a system in place to perform an  
3 appraisal review on a periodic basis of the work of all appraisers who are  
4 performing appraisals for the appraisal management company to validate that the  
5 appraisals are being conducted in accordance with Uniform Standards of  
6 Professional Appraisal Practice (USPAP). An appraisal management company  
7 shall report to the commission the results of any appraisal reviews in which an  
8 appraisal is found to be substantially noncompliant with USPAP or state or  
9 federal laws pertaining to appraisals.]

10  
1 [339.1185. 1. Each appraisal management company seeking to be  
2 registered shall certify to the commission biannually that it maintains a detailed  
3 record of each service request for appraisal services within the state of Missouri  
4 and that it receives of each appraiser who performs an appraisal for the appraisal  
5 management company in the state of Missouri.

6 2. All appraisal management company records shall be retained for five  
7 years.]

8  
9 [339.1190. 1. An appraisal management company shall not prohibit its  
2 appraiser who is part of an appraiser panel from recording the fee that the  
3 appraiser was paid by the appraisal management company for the performance  
4 of the appraisal within the appraisal report that is submitted by the appraiser to  
5 the appraisal management company.

6 2. An appraisal management company shall separately state to the client  
7 the fees paid to an appraiser for appraisal services and the fees charged by the  
8 appraisal management company for services associated with the management of  
9 the appraisal process, including procurement of the appraiser's services.]

10  
1 [339.1200. 1. No employee, director, officer, or agent of an appraisal  
2 management company shall influence or attempt to influence the development,  
3 reporting, or review of an appraisal through coercion, extortion, collusion,

4 compensation, instruction, inducement, intimidation, bribery or in any other  
5 manner, including but not limited to:

6 (1) Withholding or threatening to withhold timely payment for an  
7 appraisal, except in cases of substandard performance or noncompliance with  
8 conditions of engagement;

9 (2) Withholding or threatening to withhold future business, or demoting,  
10 terminating, or threatening to demote or terminate an appraiser;

11 (3) Expressly or impliedly promising future business, promotions, or  
12 increased compensation for an appraiser;

13 (4) Conditioning the request for an appraisal or the payment of an  
14 appraisal fee or salary or bonus on the opinion, conclusion, or valuation to be  
15 reached, or on a preliminary estimate or opinion requested from an appraiser;

16 (5) Requesting that an appraiser provide an estimated, predetermined, or  
17 desired valuation in an appraisal report, or provide estimated values or  
18 comparable sales at any time prior to the appraiser's completion of an appraisal;

19 (6) Providing to an appraiser an anticipated, estimated, encouraged, or  
20 desired value for a subject property or a proposed or target amount to be loaned  
21 to the borrower, except that a copy of the sales contract for purchase transactions  
22 may be provided;

23 (7) Providing to an appraiser, or any entity or person related to the  
24 appraiser, stock or other financial or nonfinancial benefits;

25 (8) Allowing the removal of an appraiser from an appraiser panel without  
26 prior written notice to such appraiser;

27 (9) Any other act or practice that knowingly impairs or attempts to impair  
28 an appraiser's independence, objectivity, or impartiality;

29 (10) Requiring an appraiser to collect an appraisal fee on behalf of the  
30 appraisal management company from the borrower, homeowner, or other third  
31 party; or

32 (11) Requiring an appraiser to indemnify an appraisal management  
33 company or hold an appraisal management company harmless for any liability,  
34 damage, losses, or claims arising out of the services performed by the appraisal  
35 management company, and not the services performed by the appraiser.

36 2. Nothing in subsection 1 of this section shall prohibit the appraisal  
37 management company from requesting that an appraiser:

38 (1) Provide additional information about the basis for a valuation; or

39 (2) Correct objective factual errors in an appraisal report; or

40 (3) Provide additional information with the appraisal regarding additional  
41 sales provided through an established dispute process.]

42 [339.1205. An appraisal management company shall not:

2 (1) Require an appraiser to modify any aspect of an appraisal report  
3 unless the modification complies with section 339.1200;

- 4 (2) Require an appraiser to prepare an appraisal report if the appraiser,
- 5 in the appraiser's own professional judgment, believes the appraiser does not have
- 6 the necessary expertise for the assignment or for the specific geographic area, and
- 7 has notified the appraisal management company and declined the assignment;
- 8 (3) Require an appraiser to prepare an appraisal under a time frame that
- 9 the appraiser, in the appraiser's own professional judgment, believes does not
- 10 afford the appraiser the ability to meet all the relevant legal and professional
- 11 obligations, and has notified the appraisal management company and declined the
- 12 assignment;
- 13 (4) Prohibit or inhibit legal or other allowable communication between
- 14 the appraiser and:
  - 15 (a) The lender;
  - 16 (b) A real estate licensee; or
  - 17 (c) Any other person from whom the appraiser, in the appraiser's own
  - 18 professional judgment, believes information would be relevant;
- 19 (5) Knowingly require the appraiser to do anything that does not comply
- 20 with:
  - 21 (a) Uniformed Standards of Professional Appraisal Practice (USPAP);
  - 22 (b) The Missouri certified and licensed real estate appraisers act
  - 23 established under this chapter; or
  - 24 (c) Any assignment conditions and certifications required by the client;
  - 25 (6) Make any portion of the appraiser's fee or the appraisal management
  - 26 company's fee contingent on a predetermined or favorable outcome, including but
  - 27 not limited to:
    - 28 (a) A loan closing; or
    - 29 (b) Specific dollar amount being achieved by the appraiser in the
    - 30 appraisal report.]
- 31

2 [339.1210. Each appraisal management company shall, except in cases  
 3 of breach of contract or substandard performance of services, make payment to  
 4 an appraiser for the completion of an appraisal or valuation assignment within  
 5 thirty days, unless a mutually agreed upon alternate payment schedule exists,  
 6 from when the appraiser transmits or otherwise provides the completed appraisal  
 7 or valuation study to the appraisal management company or its assignee.]

2 [339.1215. 1. An appraisal management company shall not alter, modify,  
 3 or otherwise change a completed appraisal report submitted by an appraiser by:  
 4 (1) Permanently removing the appraiser's signature or seal; or  
 5 (2) Adding information to, or removing information from, the appraisal  
 6 report with an intent to change the valuation conclusion.  
 7 2. No registered appraisal management company shall require an  
 8 appraiser to provide the appraisal management company with the appraiser's  
 digital signature or seal.]

2 [339.1220. 1. The commission shall issue a unique registration number  
to each appraisal management company.

3 2. The commission shall publish a list of the appraisal management  
4 companies that have registered under sections 339.1100 to 339.1240 and have  
5 been issued a registration number.

6 3. An appraisal management company shall be required to disclose the  
7 registration number on each engagement letter utilized in assigning an appraisal  
8 request for real estate appraisal assignments within the state of Missouri.]  
9

2 [339.1230. 1. Except within the first thirty days after an appraiser is first  
added to the appraiser panel of an appraisal management company, an appraisal  
3 management company shall not remove an appraiser from its appraiser panel or  
4 otherwise refuse to assign requests for real estate appraisal services to an  
5 appraiser without:

6 (1) Notifying the appraiser in writing of the reasons why the appraiser is  
7 being removed from the appraiser panel of the appraisal management company;

8 (2) If the appraiser is being removed from the panel for illegal conduct,  
9 violation of the Uniform Standards of Professional Appraisal Practice (USPAP),  
10 or a violation of state licensing standards, describing the nature of the alleged  
11 conduct or violation; and

12 (3) Providing an opportunity for the appraiser to respond to the  
13 notification of the appraisal management company.

14 2. An appraiser who is removed from the appraiser panel of an appraisal  
15 management company for alleged illegal conduct, violation of the Uniform  
16 Standards of Professional Appraisal Practice (USPAP), or violation of state  
17 licensing standards may file a complaint with the commission for a review of the  
18 decision of the appraisal management company; except that, in no case shall the  
19 commission make any determination regarding the nature of the business  
20 relationship between the appraiser and the appraisal management company which  
21 is unrelated to the actions specified in subsection 1 of this section.

22 3. If after notice and an opportunity for hearing and review, the  
23 commission determines that an appraiser did not commit a violation of law, a  
24 violation of the Uniform Standards of Professional Appraisal Practice (USPAP),  
25 or a violation of state licensing standards, the commission shall order that such  
26 appraiser be added to the appraiser panel of the appraisal management company.

27 4. If the commission has found that the appraisal management company  
28 acted improperly in removing the appraiser from the appraiser panel, an appraisal  
29 management company shall not refuse to make assignments for real estate  
30 appraisal services to an appraiser, or reduce the number of assignments, or  
31 otherwise penalize the appraiser.]  
32

2 [339.1235. The commission may censure an appraisal management  
company, conditionally or unconditionally suspend or revoke any registration

3 issued under sections 339.1100 to 339.1240, or impose civil penalties not to  
4 exceed one thousand dollars for each offense. Each day of a continued violation  
5 constitutes a separate offense, with a maximum penalty of ten thousand dollars.  
6 In determining the amount of penalty to be imposed, the commission may  
7 consider if an appraisal management company is:

- 8 (1) Knowingly committing any act in violation of sections 339.1100 to  
9 339.1240;
- 10 (2) Violating any rule adopted by the commission; or
- 11 (3) Procuring a license by fraud, misrepresentation, or deceit.]

12

2 [339.1240. The conduct of adjudicatory proceedings for violations of this  
section is vested in the commission, provided:

3 (1) Before censuring any registrant, or suspending or revoking any  
4 registration, the commission shall notify the registrant in writing of any charges  
5 made at least twenty days before the hearing and shall afford the registrant an  
6 opportunity to be heard in person or by counsel; and

7 (2) Written notice shall be satisfied by personal service on the controlling  
8 person of the registrant, or the registrant's agent for service of process in this  
9 state, or by sending the notice by certified mail, return receipt requested to the  
10 controlling person of the registrant to the registrant's address on file with the  
11 commission.]

✓