SECOND REGULAR SESSION

HOUSE BILL NO. 1611

96TH GENERAL ASSEMBLY

INTRODUCED BY REPRESENTATIVES NASHEED (Sponsor), McCREERY, HUBBARD, OXFORD, PIERSON, PACE, ZERR AND McNEIL (Co-sponsors).

5425L.01I

D. ADAM CRUMBLISS, Chief Clerk

AN ACT

To amend chapter 443, RSMo, by adding thereto twenty-four new sections relating to real estate foreclosure, with penalty provisions.

Be it enacted by the General Assembly of the state of Missouri, as follows:

Section A. Chapter 443, RSMo, is amended by adding thereto twenty-four new

- 2 sections, to be known as sections 443.326, 443.460, 443.465, 443.470, 443.475, 443.480,
- 3 443.485, 443.490, 443.495, 443.500, 443.505, 443.510, 443.515, 443.520, 443.525, 443.530,
- 4 443.535, 443.540, 443.545, 443.550, 443.560, 443.570, 443.575, and 443.580, to read as
- 5 follows:

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- 443.326. 1. All terms in this section shall have the same meaning as in section 443.465.
- 2. When a foreclosing mortgagee intends to conduct a power of sale foreclosure under sections 443.290 to 443.440, of residential real property that is occupied by one or more mortgagors who are owner-occupants, the foreclosing mortgagee shall prepare a written notice of default and intention to foreclose addressed to all mortgagors. The notice of default and intention to foreclose shall state:
 - (1) The name and address of any current mortgagee;
 - (2) The name and last known address of all mortgagors;
- 10 (3) The address or a description of the location of the property subject to 11 foreclosure, and the legal description of the property;
- 12 (4) The description of the default or, if the default is a monetary default, an itemization of the defaulted amount;

(5) The action required to cure the default, including the defaulted amount and the 15 estimated amount of the foreclosing mortgagee's attorney's fees and costs, and all other fees 16 and costs related to the default estimated to be incurred by the foreclosing mortgagee by 17 the deadline date;

- (6) The date by which the default must be cured, which shall be at least sixty days after the date of the notice of default and intention to foreclose;
- (7) A statement that if the default is not cured by the deadline date stated in the notice of default and intention to foreclose, the entire unpaid balance of the moneys owed to the mortgagee under the security instrument will become due, that the mortgagee intends to conduct a power of sale foreclosure to sell the property at a public sale without any court action, and that the mortgagee or any other person may acquire the property at the public sale;
- (8) The name, address, electronic address, and telephone number of the attorney who is representing the foreclosing mortgagee; provided that the attorney shall be licensed to practice law in the state and physically located in the state;
- (9) Notice of the right of the owner-occupant to elect to participate in any other process as established by law; and
- (10) Contact information for local approved housing counselors and approved budget and credit counselors as those terms are defined in section 443.465.
- 3. The notice of default and intention to foreclose shall also contain wording substantially similar to the following in all capital letters and printed in not less than fourteen-point font:

"IF THE DEFAULT CONTINUES AFTER THE DEADLINE DATE IN THIS NOTICE, THE PROPERTY MAY BE FORECLOSED AND SOLD WITHOUT ANY COURT ACTION.

YOU MAY HAVE CERTAIN LEGAL RIGHTS OR DEFENSES. FOR ADVICE, YOU SHOULD CONSULT AN ATTORNEY LICENSED IN THIS STATE.

AFTER THE DEADLINE DATE IN THIS NOTICE, TWO PUBLIC SHOWINGS (OPEN HOUSES) OF THE PROPERTY BY THE LENDER WILL BE HELD, BUT ONLY IF ALL MORTGAGORS (OWNERS) OF THE PROPERTY WHO ALSO CURRENTLY RESIDE AT THE PROPERTY SO AGREE. TO SHOW THAT ALL OWNERS RESIDING AT THE PROPERTY AGREE TO ALLOW TWO OPEN HOUSES BY THE LENDER, THEY MUST SIGN A LETTER SHOWING THEY AGREE. THE SIGNED LETTER MUST BE SENT TO THIS OFFICE AT THE ADDRESS GIVEN IN THIS NOTICE.

THIS OFFICE MUST ACTUALLY RECEIVE THE SIGNED LETTER BY THE DEADLINE DATE IN THIS NOTICE. THE SIGNED

LETTER MUST BE SENT TO THIS OFFICE BY CERTIFIED MAIL, REGISTERED MAIL, OR EXPRESS MAIL, POSTAGE PREPAID AND RETURN RECEIPT REQUESTED.

IF THE SIGNED LETTER IS NOT RECEIVED BY THIS OFFICE BY THE DEADLINE DATE, THE PROPERTY WILL THEN BE SOLD WITHOUT ANY OPEN HOUSES BEING HELD.

EVEN IF THIS OFFICE RECEIVES THE SIGNED LETTER TO ALLOW THE LENDER TO HOLD TWO OPEN HOUSES OF THE PROPERTY, IF ALL OWNERS LATER DO NOT COOPERATE TO ALLOW THE OPEN HOUSES, THE PROPERTY WILL BE SOLD WITHOUT ANY OPEN HOUSES BEING HELD.

ALL FUTURE NOTICES AND CORRESPONDENCE WILL BE MAILED TO YOU AT THE ADDRESS AT WHICH YOU RECEIVED THIS NOTICE UNLESS YOU SEND WRITTEN INSTRUCTIONS TO THIS OFFICE INFORMING THIS OFFICE OF A DIFFERENT ADDRESS. THE WRITTEN INSTRUCTIONS MUST BE SENT TO THIS OFFICE BY CERTIFIED MAIL, REGISTERED MAIL, OR EXPRESS MAIL, POSTAGE PREPAID AND RETURN RECEIPT REQUESTED.".

- 4. The notice of default and intention to foreclose shall include a copy of:
- (1) The original security instrument, and copies of any subsequent agreements and assignments;
- (2) Any other documents that amend or alter the terms of the original agreement that were signed by the mortgagor and the mortgagee or any successors or assigns of such parties.
- 5. The foreclosing mortgagee shall have the notice of default and intention to foreclose served on all mortgagors and any prior or junior creditors who have a recorded lien on the property.
- 6. As used in this section, unless the context clearly indicates otherwise, the notice of default and intention to foreclose shall also include any amended notice that results from participation in the mortgage foreclosure dispute resolution program under section 443.470.
- 443.460. Sections 443.460 to 443.575 shall apply to nonjudicial foreclosures conducted by power of sale under sections 443.290 to 443.440, of residential real property that is occupied by one or more mortgagors who are owner-occupants, but shall not apply to power of sale foreclosures that have been converted to judicial foreclosure actions under sections 443.540 to 443.550.
- 443.465. As used in section 443.326 and sections 443.460 to 443.575, the following terms shall mean:

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(1) "Approved budget and credit counselor", a budget and credit counseling 3 agency that has received approval from a United States trustee or bankruptcy 4 administrator to provide instructional courses concerning personal financial management 6 under 11 U.S.C. Section 111;

- (2) "Approved housing counselor", a housing counseling agency that has received approval from the United States Department of Housing and Urban Development to provide housing counseling services under 12 U.S.C. Section 1701x;
- (3) "Division", the division of finance within the department of insurance, financial institutions, and professional registration;
 - (4) "Director", the director of the division of finance;
- (5) "Dispute resolution", a facilitated negotiation between an owner-occupant and mortgagee for the purpose of reaching an agreement for a mortgage loan modification or other agreement in an attempt to avoid foreclosure or to mitigate damages if foreclosure is unavoidable;
- (6) "Mortgagee", the lender of secured party and current holder of record of an 18 interest in a security instrument;
 - (7) "Mortgagor", all borrowers and debtors named in the security instrument and includes the current owner of record of the property whose interest is subject to the security instrument;
 - (8) "Neutral party", a person who is a dispute resolution specialist assigned by the division to facilitate the dispute resolution process;
- 24 (9) "Nonjudicial foreclosure", foreclosure under power of sale under sections 443.290 to 443.440; 25
 - (10) "Owner-occupant", a person, at the time that a notice of default and intention to foreclose is served upon the mortgagor under a power of sale:
 - (a) Who owns an interest in the residential property, whereby the interest is encumbered by the security instrument being foreclosed upon; and
- (b) For whom the residential property is and has been the person's primary 31 residence for a continuous period of not less than two hundred days immediately preceding 32 the date on which the notice is served.
- 443.470. 1. A foreclosure dispute resolution program shall be established within 2 the division to provide owner-occupants facing foreclosure an opportunity to negotiate an agreement to avoid foreclosure or mitigate damages in cases where foreclosure is 4 unavoidable.
- 5 2. The office of state courts administrator shall provide assistance to the division 6 in matters including:

7 (1) Contract procurement;

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- 8 (2) Performance oversight, such as monitoring compliance with program 9 requirements; and
 - (3) Management services to oversee any contract between the division and a private organization retained by the division to provide dispute resolution services or personnel, including providing the division with monthly status reports and evaluations.
 - 3. The division and the office of state courts administrator shall execute a memorandum of understanding that establishes their rights and responsibilities relating to the foreclosure dispute resolution program, which may be amended from time to time.
 - 4. The division is authorized to contract with county, state, or federal agencies, and private organizations in order to carry out the requirements of sections 443.470 to 443.535.
- 443.475. Before a public sale may be conducted under sections 443.290 to 443.440 for owner-occupied residential property, the foreclosing mortgagee shall, at the election of the owner-occupant, participate in the foreclosure dispute resolution program under sections 443.470 to 443.535 to attempt to negotiate an agreement that avoids foreclosure or mitigates damages where foreclosure is unavoidable.
 - 443.480. 1. A notice of default and intention to foreclose served under section 443.326 shall include notice that the mortgagee is required, at the election of the owner-occupant, to participate in the foreclosure dispute resolution program under sections 443.470 to 443.535 to attempt to avoid foreclosure or to mitigate damages where foreclosure is unavoidable.
 - 2. The notice required by subsection 1 of this section shall be printed in not less than fourteen-point font and include:
 - (1) The name and contact information of any mortgagor and any mortgagee;
 - (2) The subject property address and legal description of the property;
 - (3) The name and contact information of a person or entity authorized to negotiate a loan modification on behalf of the mortgagee;
- (4) A statement that the mortgagor shall consult with an approved housing counselor or an approved budget and credit counselor at least thirty days prior to the first day of a scheduled dispute resolution session;
 - (5) Contact information for all local approved housing counselors;
 - (6) Contact information for all local approved budget and credit counselors;
- 17 **(7)** A statement that the mortgagor electing to participate in the mortgage 18 foreclosure dispute resolution program shall provide a certification under penalty of 19 perjury to the department that the mortgagor is an owner-occupant of the subject 20 property, including supporting documentation;

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21 (8) A general description of the information that an owner-occupant electing to 22 participate in the foreclosure dispute resolution program is required to provide a statement 23 that the owner-occupant shall elect to participate in the program no later than thirty days 24 after the department's mailing of the notice under section 443.470, or the right shall be 25 waived.

- 443.485. 1. Within three days after a mortgagee serves a notice of default and intention to foreclose under section 443.326, the mortgagee shall file the same notice with the division and pay a filing fee of five hundred fifty dollars, which shall be deposited into the mortgage foreclosure dispute resolution fund established under section 443.535.
 - 2. Violation of this section shall constitute an unlawful merchandising practice under section 407.020.
 - 443.490. 1. Within ten days after the mortgagee's filing of a notice of default and intention to foreclose with the division, the division shall mail a written notification by registered or certified mail to the mortgagor that a notice of default and intention to foreclose has been filed with the division. The notification shall inform the mortgagor of an owner-occupant's right to elect to participate in the foreclosure dispute resolution program and shall include:
 - (1) Information about the foreclosure dispute resolution program;
 - (2) A form for an owner-occupant to elect or to waive participation in the foreclosure dispute resolution program that shall contain instructions for the completion and return of the form to the division and the division's mailing address;
 - (3) A statement that the mortgagor electing to participate in the foreclosure dispute resolution program shall provide a certification under penalty of perjury to the division that the mortgagor is an owner-occupant of the subject property, including a description of acceptable supporting documentation;
 - (4) A statement that the owner-occupant shall elect to participate in the foreclosure dispute resolution program no later than thirty days after the division's mailing of the notice or the owner-occupant shall be deemed to have waived the option to participate in the program;
 - (5) A description of the information required under subdivision (2) of subsection 3 of section 443.505 that the owner-occupant shall provide to the mortgagee and division;
 - (6) A statement that the owner-occupant shall consult with an approved housing counselor or approved budget and credit counselor at least thirty days prior to the first day of a scheduled dispute resolution session;
 - (7) Contact information for all local approved housing counselors;
 - (8) Contact information for all local approved budget and credit counselors; and

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- 26 (9) Contact information for the division.
- 2. The notification required under subsection 1 of this section shall be mailed to the subject property and any other addresses for the mortgagor as provided in the mortgagee's notice of default and intention to foreclose under section 443.485.
 - 443.495. 1. An owner-occupant elects to participate in the mortgage foreclosure dispute resolution program by returning to the division:
 - (1) The completed program election form provided under section 443.490;
 - (2) Certification under penalty of perjury that the mortgagor is an owner-occupant, accompanied with any supporting documentation, including copies of recent utility billing statements, voter registration records, real estate property tax records, or state identification forms.
 - 2. The completed form and fees shall be received by the division no later than thirty days after mailing of the division's notification under section 443.490. If the completed form and fee are not received within the required time period, the owner-occupant shall be deemed to have waived any right to participate in the foreclosure dispute resolution program with respect to the subject property.
 - 3. If the owner-occupant does not elect to participate in dispute resolution, the division shall notify the mortgagee within ten days of receiving an election form indicating nonelection or the termination of the thirty-day time period for election. After receiving the division's notification, the mortgagee may proceed with the nonjudicial foreclosure.
 - 443.500. 1. If an owner-occupant elects to participate in the foreclosure dispute resolution program, the division shall open a dispute resolution case within twenty days of receipt of the owner-occupant's election form and fee in accordance with section 443.495, and the division shall mail written notification of the case opening to the parties by registered mail, return receipt requested, which shall include:
 - (1) Notification of the date, time, and location of the dispute resolution session;
 - (2) An explanation of the dispute resolution process;
 - (3) Information about the dispute resolution program requirements; and
 - (4) Consequences and penalties for noncompliance.
 - 2. The dispute resolution session shall be scheduled for a date no less than thirty and no more than sixty days from the date of the notification of case opening, unless mutually agreed to by the parties and the neutral party.
- 3. The written notification of a case opening under this section shall operate as a stay of the foreclosure proceeding.

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443.505. 1. The parties to a dispute resolution process under sections 443.470 to 443.535 shall consist of the owner-occupant or the owner-occupant's representative, and the mortgagee or the mortgagee's representative; provided that:

- (1) A representative of the mortgagee who participates in the dispute resolution shall be authorized to negotiate a loan modification on behalf of the mortgagee or shall 6 have, at all stages of the dispute resolution process, direct access by telephone, videoconference, or other immediately available contemporaneous telecommunications medium, to a person who is so authorized;
 - (2) The mortgagee and owner-occupant may be represented by counsel; and
 - (3) The owner-occupant may be assisted by an approved housing counselor or approved budget and credit counselor.
 - 2. No fewer than thirty days prior to the first day of a scheduled dispute resolution session, the owner-occupant shall consult with an approved housing counselor or approved budget and credit counselor.
 - 3. The parties shall comply with all information requests from the division and neutral party. No less than fifteen days prior to the first day of the scheduled dispute resolution session:
 - (1) The mortgagee shall provide to the division and the mortgagor:
 - (a) A copy of the promissory note, signed by the mortgagor, including any endorsements, amendments, or riders to the note evidencing the debt;
 - (b) A copy of the security instrument and any amendments, riders, or other documentation evidencing the mortgagee's right of nonjudicial foreclosure and interest in the property including any interest as a successor or assignee; and
 - (c) Financial records and correspondence that confirms default.
 - (2) The owner-occupant shall provide to the division and the mortgagee:
 - (a) Documentation showing income qualification for a loan modification, including any copies of pay stubs, W-2 forms, social security or disability income, retirement income, child support income, or any other income that the owner-occupant deems relevant to the owner-occupant's financial ability to repay the debt;
 - (b) Any records or correspondence available which may dispute that the mortgagor is in default:
 - (c) Any records or correspondence available evidencing a loan modification or amendment:
- 34 (d) Any records or correspondence available that indicate the parties are currently 35 engaged in bona fide negotiations to modify the loan or negotiate a settlement of the default; 36

(e) Names and contact information for housing counselors, approved budget and credit counselors, or representatives of the mortgagee, with whom the owner-occupant may have or is currently working with to address the default; and

- (f) Verification of counseling by an approved housing counselor or approved budget and credit counselor.
- 4. The dispute resolution session shall consist of at least one meeting lasting no more than three hours, which may be extended by the equivalent of one additional three-hour session on the same or a different day at the neutral party's discretion. The parties shall be present in person at the dispute resolution session provided that a party may submit a written request to the division at least fourteen days prior to the scheduled dispute resolution session to participate through telephone, videoconference, or other contemporaneous telecommunications medium. A request to participate through a telecommunications medium shall be granted only for good cause and upon agreement of the neutral party and the other party to the dispute resolution. For purposes of this subsection, "good cause" means an event or circumstance outside of the requesting party's control that makes in-person participation impossible. The neutral party shall have the discretion to postpone a dispute resolution session in order to allow the requesting party to participate in person.
- 5. A dispute resolution process conducted shall use the calculations, assumptions, and forms established by the Federal Deposit Insurance Corporation Loan Modification Program Guide as set out on the Federal Deposit Insurance Corporation's publicly accessible website or a different program or process if agreed to by both parties and the neutral party.
- 6. The dispute resolution process shall conclude within sixty days from the first scheduled meeting between the parties and the neutral party, provided that the neutral party shall have the authority to extend this period. Nothing in this section shall be construed to require the dispute resolution process to take the full sixty days allotted to reach a negotiated agreement.
- 443.510. 1. Within ten days from the conclusion of the dispute resolution, the neutral party shall file a closing report with the division which verifies the parties' presence at the session, compliance with the requirements of sections 443.475 to 443.505, and reports whether the parties reached an agreement to resolve the dispute and the date of the dispute resolution's conclusion. Upon receipt of the neutral party's closing report, the division shall close the case. The division shall forward a written copy of the neutral party's closing report by registered or certified mail to the parties within five days after receipt from the neutral party.

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- 2. If, despite the parties' participation in the dispute resolution process and compliance thereunder, the parties are not able to come to an agreement, the neutral party shall file a closing report with the division evidencing that the parties met the program 12 requirements but were unable to come to an agreement. The mortgagee may file or record the report with the recorder of deeds in the county where the subject property is situated and non judicial foreclosure may proceed as otherwise provided by law. Nothing in this subsection shall be construed to require the neutral party to wait the full sixty days allotted for dispute resolution to determine that the parties were unable to reach an agreement and file a report.
 - 3. If the parties have complied with the requirements of sections 443.475 to 443.505 and have reached an agreement, the agreement shall be memorialized in a settlement document signed by the parties or their authorized representatives. If the parties or their authorized representatives participate in the dispute resolution session in person, the settlement document shall be signed in the presence of the neutral party. If any of the parties or their authorized representatives participate in the dispute resolution through telephone, videoconference, or other immediately available contemporaneous telecommunications medium, the settlement document shall be signed and returned to the neutral party no later than ten days after the conclusion of the dispute resolution session. The parties shall be responsible for drafting any agreement reached for filings and recordings, and enforcing the settlement document. The neutral party shall file the settlement document with the neutral party's closing report. The settlement document shall be a contract between the parties and shall be enforceable in a private contract action in a court of appropriate jurisdiction in the event of breach by either party. If the settlement document allows for foreclosure or other transfer of the subject property, the stay of the foreclosure shall be released upon filing or recording the settlement document with the recorder of deeds in the county where the subject property is situated.
 - 4. If the parties to a dispute resolution process reach an agreement which resolves the matters at issue in the dispute resolution before the first day of the scheduled dispute resolution session scheduled under this section, the parties shall notify the neutral party by that date. The neutral party shall thereafter issue a closing report that the parties have reached an agreement prior to the commencement of a dispute resolution session. If the agreement provides for foreclosure, the parties shall memorialize the agreement in a writing signed by both parties and provide it to the neutral party. Any agreement authorizing foreclosure shall be attached to the neutral party's closing report. If the agreement authorizes foreclosure, the stay of the foreclosure shall be released upon filing or recording with the recorder of deeds in the county where the subject property is

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situated. No fees shall be refunded if the parties come to an agreement prior to a dispute resolution session.

- 443.515. 1. The neutral party's closing report shall indicate if the mortgagee or the owner-occupant failed to comply with requirements of the mortgage foreclosure dispute resolution program.
- 4 (1) In the case of the mortgagee, failure to comply with the requirements of the 5 program may consist of:
 - (a) Participation in dispute resolution without the authority to negotiate a loan modification or without access at all stages of the dispute resolution process to a person who is so authorized;
 - (b) Failure to provide the required information or documents;
 - (c) Refusal to cooperate or participate in dispute resolution; or
 - (d) Refusal or failure to pay program fees in a timely manner.
- 12 (2) In the case of the owner-occupant, failure to comply with the requirements of the program may consist of:
 - (a) Failure to provide the required information or documents; or
- 15 **(b)** Refusal to cooperate or participate in dispute resolution.
 - 2. If the neutral party determines that the noncompliance was unjustified as a result of circumstances within a party's control, sanctions may be imposed on the noncompliant party as follows:
 - (1) Sanctions against a mortgagee for unjustified noncompliance with the program shall include a stay of the foreclosure and a fine payable to the owner-occupant not to exceed one thousand five hundred dollars; and
 - (2) Sanctions against an owner-occupant for unjustified noncompliance with the program shall include a removal of the stay of the foreclosure and a fine payable to the mortgagee not to exceed one thousand five hundred dollars.
 - 443.520. 1. The written notification of a case opening under section 443.500 shall operate as a stay of the nonjudicial foreclosure proceeding.
 - 2. Upon a stay under subsection 1 of this section, a mortgagee shall not foreclose upon a mortgage or deed of trust:
 - (1) Until the neutral party's report confirming either that the parties have been unable to reach an agreement or have reached an agreement that authorizes foreclosure is filed with the division under section 443.515;
- 8 (2) If a statement of noncompliance has been issued against the mortgagee under 9 section 443.515; or
 - (3) Unless otherwise provided by law or court order.

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443.525. Personal financial information and other sensitive personal information, including information describing an individual's finances, income, assets, liabilities, net worth, bank balances, financial history or activities, or credit worthiness which is disclosed by the parties in the course of the foreclosure dispute resolution program, shall be confidential and not subject to public disclosure.

443.530. A neutral party shall possess sufficient knowledge in the areas of law, real estate, or finance and shall receive sufficient training to be able to effectuate the purposes of sections 443.470 to 443.525. A neutral party shall not be liable for any act or omission that occurs in relation to the administration or operation of the foreclosure dispute resolution program. A neutral party shall not be a necessary party to, called as a witness in, or subject to any subpoena duces tecum for the production of documents in any arbitral, judicial, or administrative proceeding that arises from or relates to the foreclosure dispute resolution program.

known as the "Foreclosure Dispute Resolution Fund" to be administered by the division to implement and operate the foreclosure dispute resolution program established by sections 443.470 to 443.535. The state treasurer shall be custodian of the fund. In accordance with sections 30.170 and 30.180, the state treasurer may approve disbursements. The fund shall be a dedicated fund and, upon appropriation, money in the fund shall be used solely for the administration of sections 443.470 to 443.535. Notwithstanding the provisions of section 33.080, to the contrary, any moneys remaining in the fund at the end of the biennium shall not revert to the credit of the general revenue fund. The state treasurer shall invest moneys in the fund in the same manner as other funds are invested. Any interest and moneys earned on such investments shall be credited to the fund.

- 443.540. 1. An owner-occupant of a residential property that is subject to nonjudicial foreclosure under sections 443.290 to 443.440 may convert the action to a judicial foreclosure under sections 443.190 to 443.280 provided that:
- (1) A petition conforming to section 443.545 shall be filed with the circuit court in any county where any part of the property is situated, stating that the owner-occupant of the property elects to convert the nonjudicial foreclosure to a judicial foreclosure proceeding no later than thirty days after the notice of default and intent to foreclose is served on the owner-occupant as required by section 443.326;
- (2) Within forty-five days of the filing of the petition, all owner-occupants and mortgagors of an interest in the residential property whose interests are pledged or otherwise encumbered by the security instrument that is being foreclosed and all persons

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who have signed the promissory note or other instrument evidencing the debt secured by the security instrument that is being foreclosed, including without limitation co-obligors and guarantors, shall file a statement in the circuit court stating that they agree to submit themselves to the judicial process and the jurisdiction of the circuit court; provided further that if this condition is not satisfied, the circuit court action may be dismissed with prejudice as to the right of any owner-occupant to convert the action to a judicial proceeding, and the mortgagee may proceed nonjudicially;

- (3) Filing a petition under subdivision (1) of this subsection shall automatically stay the nonjudicial foreclosure action unless and until the judicial proceeding has been dismissed;
- (4) The person filing the petition under subdivision (1) of this subsection shall have an affirmative duty to promptly notify the attorney who is handling the nonjudicial foreclosure about the filing of the petition for conversion;
- (5) All parties joined in the converted judicial proceeding may assert therein any claims and defenses that they could have asserted had the action originally been commenced as a judicial foreclosure action.
- 2. This section shall not apply to a foreclosure for which the mortgagor has elected to participate in the mortgage foreclosure dispute resolution program under sections 443.470 to 443.530.
 - 443.545. 1. A petition filed under section 443.540 shall contain at a minimum:
- (1) A caption setting forth the name of the court, the title of the action, and the names of the filing party as petitioner and the foreclosing party as the respondent;
 - (2) The name, mailing address, and telephone number of the filing party;
- (3) The address and legal description of the property subject to the foreclosure action;
- (4) A statement identifying all other owner-occupants and mortgagors of the property whose interests are pledged or otherwise encumbered by the security instrument that is being foreclosed and all persons who have signed the promissory note or other instrument evidencing the debt secured by the security instrument that is being foreclosed, including without limitation co-obligors and guarantors;
- (5) A certification under penalty of perjury that the filing party is an owneroccupant of the subject property and seeks to convert the nonjudicial foreclosure to a judicial proceeding;
- (6) A statement certifying that the filing party served a copy of the petition on the foreclosing party's attorney identified in the notice of default and intent to foreclose under

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section 443.326 either by personal delivery or by postage prepaid United States mail, to the address of the attorney as set forth in said section; and 18

- (7) A copy of the notice of default and intent to foreclose that was served on the filing party under section 443.326.
- 2. The assignment of parties in the petition for conversion under subsection 1 of this section shall relate to the petition for conversion only and shall not be construed to affect the assignment of parties in a nonjudicial power of sale foreclosure converted to a judicial foreclosure under this section.

443.550. 1. The notice of default and intent to foreclose that is served as required 2 under section 443.326 shall include a form containing the contents described in section 443.545 and in addition to all other requirements, a statement printed in not less than fourteen-point font as follows:

> "IF THE PROPERTY BEING FORECLOSED IS USED FOR RESIDENTIAL PURPOSES, AN OWNER-OCCUPANT OF THE PROPERTY (A PERSON WHO, AT THE TIME THIS NOTICE IS SERVED, OWNS AN INTEREST IN THE RESIDENTIAL PROPERTY THAT IS SUBJECT TO THE MORTGAGE BEING FORECLOSED AND THE RESIDENTIAL PROPERTY HAS BEEN THE PRIMARY RESIDENCE CONTINUOUSLY FOR NOT LESS THAN TWO HUNDRED DAYS) HAS THE RIGHT TO CONVERT A NONJUDICIAL FORECLOSURE PROCEEDING TO A JUDICIAL FORECLOSURE WHERE CLAIMS AND DEFENSES MAY BE CONSIDERED BY A COURT OF LAW. TO EXERCISE THIS RIGHT, THE OWNER-OCCUPANT SHALL COMPLETE AND FILE THE ATTACHED FORM WITH THE CIRCUIT COURT IN ANY COUNTY WHERE ANY PART OF THE PROPERTY IS SITUATED WITHIN THIRTY DAYS AFTER SERVICE OF THIS NOTICE.

> ADDITION, **ALL OWNER-OCCUPANTS** MORTGAGORS OF THE RESIDENTIAL PROPERTY WHOSE INTERESTS HAVE BEEN PLEDGED OR OTHERWISE ENCUMBERED BY THE MORTGAGE THAT IS BEING FORECLOSED AND ALL PERSONS WHO HAVE SIGNED THE PROMISSORY NOTE OR OTHER INSTRUMENT EVIDENCING THE DEBT SECURED BY THE MORTGAGE THAT IS BEING FORECLOSED, INCLUDING, WITHOUT LIMITATION, CO-OBLIGORS AND GUARANTORS, SHALL FILE A STATEMENT IN THE CIRCUIT COURT ACTION THAT THEY AGREE TO SUBMIT TO THE JUDICIAL PROCESS AND THE JURISDICTION OF THE CIRCUIT COURT WITHIN FORTY-FIVE DAYS OF THE FILING OF THE ATTACHED FORM. FAILURE TO SATISFY THIS CONDITION MAY RESULT IN DISMISSAL OF THE CIRCUIT COURT ACTION WITH PREJUDICE.

AN OWNER-OCCUPANT SHALL PROMPTLY NOTIFY THE
ATTORNEY LISTED IN THIS NOTICE ABOUT THE FILING OF THE
CONVERSION FORM.

FORECLOSURE DISPUTE RESOLUTION MAY BE AVAILABLE IN NONJUDICIAL FORECLOSURE ACTIONS AS AN ALTERNATIVE FOR OWNER-OCCUPANTS ATTEMPTING TO AVOID FORECLOSURE OR TO MITIGATE THE EFFECTS OF FORECLOSURE ON AN OWNER-OCCUPANT. HOWEVER, IF AN OWNER-OCCUPANT FILES FOR CONVERSION, DISPUTE RESOLUTION MAY NOT BE AVAILABLE UNLESS ORDERED BY A JUDGE.

A FORECLOSING LENDER WHO COMPLETES A NONJUDICIAL FORECLOSURE OF RESIDENTIAL PROPERTY SHALL BE PROHIBITED FROM PURSUING A DEFICIENCY JUDGMENT AGAINST A MORTGAGOR UNLESS THE DEBT IS SECURED BY OTHER COLLATERAL, OR AS OTHERWISE PROVIDED BY LAW. IF THIS ACTION IS CONVERTED TO A JUDICIAL PROCEEDING, HOWEVER, THEN ALL REMEDIES AVAILABLE TO A LENDER MAY BE ASSERTED, INCLUDING THE RIGHT TO SEEK A DEFICIENCY JUDGMENT.".

2. The statement required by this section shall not be required to be included in the notice of sale under section 443.320 or 443.325.

443.560. 1. It shall be a prohibited practice for any foreclosing mortgagee to engage in any of the following practices:

- (1) Holding a public sale on a date, at a time, or at a place other than that described in the public notice of the public sale or a properly noticed postponement;
 - (2) Specifying a fictitious place in the public notice of the public sale;
- (3) Conducting a postponed public sale on a date other than the date described in the new public notice of the public sale;
- (4) Delaying the delivery of the recorded, conformed copy of the conveyance document to a bona fide purchaser who purchases in good faith for more than forty-five days after the completion of the public sale;
- (5) Completing nonjudicial foreclosure proceedings during short sale escrows with a bona fide purchaser if the short sale offer is at least five per cent greater than the public sale price; provided that escrow is opened within ten days and closed within forty-five days of the public sale; and provided further that a bona fide short sale purchaser shall have priority over any other purchaser;
- **(6)** Completing nonjudicial foreclosure proceedings during bona fide loan modification negotiations with the mortgagor; or

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18 (7) Completing nonjudicial foreclosure proceedings against a mortgagor who has 19 been accepted or is being evaluated for consideration for entry into a federal loan 20 modification program before obtaining a certificate or other documentation confirming 21 that the mortgagor is no longer eligible or an active participant of that federal program.

- 2. Upon initiation of a foreclosure action by a foreclosing mortgagee, no junior lienholder shall be permitted to initiate a nonjudicial foreclosure during a pendency of a stay.
- 443.570. 1. Any notices required to be made by a mortgagee under section 443.326 and sections 443.460 to 443.550 shall be issued only by persons authorized by a foreclosing mortgagee or lender pursuant to an affiliate statement signed by that foreclosing mortgagee or lender and recorded at the recorder of deeds identifying the agency or affiliate relationship and the authority granted or conferred to that agent or representative.
- 2. The recorder of deeds document number for the affiliate statement required under subsection 1 of this section shall be included in any notice required to be personally served upon the mortgagor or borrower under section 443.326 and sections 443.460 to 443.550.
- 443.575. A foreclosing mortgagee shall be bound by all agreements, obligations, representations, or inducements made on its behalf by its agents including but not limited to its employees, representatives, mortgage servicers, or persons authorized by a foreclosing mortgagee or lender pursuant to an affiliate statement recorded under section 443.570.
- 443.580. Any foreclosing mortgagee who violates section 443.326 or sections 443.460 to 443.570 shall have committed an unlawful merchandising practice under section 407.020.

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